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 THE FEDERAL DEMOCRATIC REPUBLIC OF ETHIOPIA  
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 PHARMACEUTICALS FUND AND SUPPLY AGENCY



#TC PFSA/06/1192/04  
 Ref.No.

26 JUN 2019  
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 Date

TO: All Participants of Tender no. ICB/PFSA6/RDF-R/PH/08/19

Dear Sirs,

**Ref: - Tender Result**

Assessment of the above captioned tender is now finalized and please find the attached award list.

Any question related to the assessment could be forwarded to Pharmaceutical Supply Agency (PSA) Director General Office from June 27, 2019, to July 3, 2019; 8:30AM -12 :30 PM and 1:30 PM- 5:30 PM.

With Best Regards,

  
**Seifu Issa Binagde**  
 Pharmaceuticals and Medical  
 Supplies Tender Management  
 Directorate Director



ENC: 3 page

CC

- Director General
- Deputy Director General /Procurement/
- Pharmaceutical Procurement Team/RDF/

PSA

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 In reply please refer to our Ref. No.

**PHARMACEUTICALS SUPPLY AGENCY(PSA)**

**Tender NO. ICB/PFSA6/RDF-R/PH/08/19**

**Partial Official Winners list**

Item No.	Description	Unit	Quantity	Winner		Currency	Unit price	Payment Term	Delivery Schedule	Remark
				Supplier	Country					
1	Acyclovir - 500mg - Powder for injection	Each	9,106	Sakar Healthcare Ltd	India	USD	2.99	Irrevocable LC at sight	With in 60-90 days from the date of L/C opening	
2	Beclomethasone Propionate - 100mcg/dose - Aerosol (Oral Inhalation)	200 Metered doses	154,392	<b>Retendered</b>						
3	Calamine - 5% - Lotion	100ml	19,604	Galentic Pharma (India) Pvt Ltd	India	USD	1.26	LC from CBE	12 weeks from date of confirmed order	
4	Calcium Carbonate - 350mg - Tablet*	10x10	5,408	<b>Retendered</b>						
5	Captopril - 12.5mg - Tablet	10x10	16,371	Macleods Pharmaceutic als Pvt.Ltd	India	USD	0.80	LC	Within 60-90 days of LC opening	
6	Ceftriaxone - 0.5g in Vial - Powder for Injection with 5ml Diluent	7.5mL vial + 5mL WFI	1,567,485	THEON Pharmaceutic als Ltd	India	USD	0.150	LC	As per terms and conditions	
7	Cephalexin - 250mg - Capsule	100x10	15,902	REMEDICA	Cyprus (EU)	USD	29.38	LC	With in 60-90 days from the date of L/C opening	C+F Air
8	Cephalexin - 250mg/5ml - Oral Suspension	100ml	273,380	<b>Retendered</b>						
9	Chloramphenicol Sodium Succinate - 1g in vial - Powder for injection	1's	1,395,400	Macleods Pharmaceutic als Pvt.Ltd	India	USD	0.34	LC	Within 60-90 days of LC opening	
10	Chlordiazepoxide + Clinidium Bromide - (5mg +2.5mg) - Tablet	10x3	10,152	<b>Retendered</b>						
11	Ciprofloxacin - 2mg/ml - Intravenous Infusion (as lactate)	100ml	369,853	Otsuka Pharmaceutic als India Pvt. Ltd.	India	USD	0.1750	LC at sight	As per bid	
12	Clarithromycin - 500mg - Tablet	10x10	79,931	UMEDICA Laboratories Ltd	India	USD	11.456	LC	8-10 weeks from confirmed order of L/C	
13	Clindamycin - 150mg - Tablet	10x10	13,138	Y.S.P Industries (M) SDN.BHD	India	USD	6.65	LC	Within 90 days from L/C opening	
14	Dexamethasone - 0.25% - Topical Cream	15gm	75,820	Galentic Pharma (India) Pvt Ltd	India	USD	1.35	LC from CBE	12 weeks from date of confirmed order	
15	Metoprolol - 25mg - Tablet	14	103,995	Astrazeneca	Sweedeen	USD	1.00	LC	Within 30 days after LC opening	
16	Miconazole Nitrate - 200mg - Tablet (Vaginal)	7	97,923	Gulf Pharmaceutic al Industries (Julphar)	U.A.E.	USD	0.95	LC	Within 90 days after LC opening	
17	Naloxone HCL - 0.02mg/ml in 2ml ampoule - Injec- tion	Each	15,088	Neon Laboratories Limited	India	Euro	4.90	Irrevocable Confirmed LC at sight	60-90 days after receipt of L/C	
18	Norethindrone (Norethisterone) - 5mg - Tablet	30 tablets	8,360	Bayer East Africa Ltd	Germany	Euro	4.61	LC	Within 90 days after LC opening	
19	Nystatin - 100,000IU - Cream	30gm	39,229	Ciron Drugs and Pharmaceutic als Pvt Ltd	India	USD	0.5810	LC	60-90 after LC opening	



20	Nystatin - 500,000 IU – Tablet	10x10	5,441	Universal Corporation Ltd	Kenya	USD	4.80	LC	90 days from LC	
21	Oxytetracycline Hydrochloride - 0.5% - Eye Oint- ment	Tube	518	Cancelled						
22	Penicillin G, Sodium Crystalline - 1 MIU - Injection	100	6,323	Reyoung Pharmaceutical Co. Ltd.	China	USD	5.00	LC	With in 3 months after the date of receiving L/C	
23	Phenobarbitone (Phenobarbital) Sodium - 30mg/ml - Injection	10	77	Cancelled						
24	Promethazine HCL - 25mg/ml in 2ml - Injection	10x5	4,193	Ciron Drugs and Pharmaceuticals Pvt Ltd	India	USD	4.6095	LC	60-90 days after LC opening	
25	Promethazine HCL - 5mg/5ml – Elixir	100ml	13,661	Cancelled						
26	Ranitidine - 10mg/ml in 5ml ampoule - Injection	Each	70,136	Cancelled						
27	Sodium Cromoglycate - 2% - Eye Drop	10 ml	4,562	Cancelled						
28	Sulphamethoxazole + Trimethoprim - (400mg+80mg)/5ml Bottle - Injection	10	16,479	Cancelled						
29	Tropicamide - 1% - Eye Drop	10ml	15,655	Laboratorio Edol Produtos Farmaceuticos, S.A.	Portugal	Euro	1.20	Irrevocable LC	3 months	C+F Air
30	Vitamin B1 (Thiamine HCl) - 50mg/ml in 2ml am- poule - Injection	10	811	Cancelled						
31	Vitamin B1 + Vitamin B6 + Vitamin B12 - (100mg +100mg +1000mcg) - Injection	3	162,336	Retendered						
32	Vitamin B6 (Pyridoxine HCl) - 100mg - Tablet	10x10	54,930	Reyoung Pharmaceutical Co. Ltd.	China	USD	0.69	LC	With in 3 months after the date of receiving L/C	
33	Xylometazoline HCL - 0.0005(0.05%) - Solution (Nasal Drops)	10 ml	87,255	Retendered						
34	Xylometazoline HCL - 0.001(0.1%) - Solution (Nasal Drops)	10ml	105,505	Retendered						
35	Isoflurane inhalation	100ml	3,672	Cancelled						
36	Salicylic Acid + Lactic Acid + Polidocanol - (2gm + 0.5gm + 0.2gm) -	10ml	4,320	Cancelled						
37	Sodium Bicarbonate - 7.5% (40mEq/50mL) in 50mL ampoule - injection	50mL	851	Cancelled						
38	Trifluoperazine HCL - 1mg - tablet	100x10	541	REMEDICA	Cyprus (EU)	USD	21.89	LC	With in 60-90 days from the date of L/C opening	C+F Air

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**Pharmaceuticals Supply Agency**

**Tender No. -ICB/PFSA6/RDF-R/PH/08/19**

**Reasons for unacceptability of items of unsuccessful bidders**

REF no.	Name of unsuccessful bidder	Item No.unsuccessfully rejected	Reason for Unsucessfulness						
			No FMHACA registration certificate	Not SRA approved	No GMP by FMHACA	Alternati ve bid	Performance < 50%(for local manufacturers)	Out of specification	Price incompet ency
1	ACME Laboratories Ltd,	12,33	12,33						
2	Aquatic Remedies Limited	12,25,33,34	33	34	25	12			
4	AXA Parentrals Ltd	11	11						
5	Bayer East Africa Ltd.	11							11
6	Ciron Drugs & Pharmaceuticals PVT.LTD	1,9,26,31,33,34	9,33	31,34					1,26
7	Galentic Pharma (India) PVT. LTD	19							19
8	Gulf Pharmaceutical Industries (JULPHAR)	6,12,19,26,31,32	12	31				19,32	6,26
9	INNOVA Captab Pvt.Ltd	6,7,8	6	7,8					
10	Karnataka Antibiotics and Pharmaceuticals Ltd	9	Bid bond validity and Price validity less than expected						
12	Macleods Pharmaceuticals Pvt.Ltd	12,20,32	12						20,32
13	Magnacura Pharma Inc.	2,4,5,6,7,8,9,11,12,13,15,19,20,24,25,30,31,32	2,4,6,9,11,12,15	2,4,7,8,31	2,4,5,13,19,20,24,25,30,32				
14	Medochemie Ltd	7,12,26		7					12,26
15	Micro Labs Limited	7,8,12	12	7,8					
16	Mission Pharma	9,31		31					9
17	NEON Laboratories Limited	1,6,9,24,37	6,9					37	1,24
18	Orient International Holding Shanghai Rongheng Int'l Trading Co., Ltd.	2,6,7,11,22	2,6,11	2,7	2,22				
20	PFIZER Laboratories Ltd	13	Bid bond validity less than 148 days						
21	Piramal Enterprise Ltd	35			35				
22	REMEDICA	12,18	18						12
23	Reyoung Pharmaceutical Co.Ltd	6,7,9		7					6,9
24	Sakar Healthcare Limited	6,7,8,26	6	7,8					26
25	Sansheng Pharmaceutical PLC	11,12				12			11
26	THEON Pharmaceuticals LTD	7,12	12	7					
28	Universal Corporation Ltd.	12,	12,						
29	Y.S.P Industries (M) SDN.BHD	12,20	12						20

