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 THE FEDERAL DEMOCRATIC REPUBLIC OF ETHIOPIA
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 PHARMACEUTICALS FUND AND SUPPLY AGENCY



ቁጥር PFSA/06/2492/04
 Ref.No.

ቀን 31 MAY 2018
 Date

TO: All Participants of Tender no. ICB/PFSA6/RDF-2011/LR/10/18

Dear Sirs,

Ref: - Partial Tender Result

Assessment of the above captioned tender is now Partially finalized and please find the attached award list.

Any question related to the assessment could be forwarded to Pharmaceuticals Fund and Supply Agency (PFSA) Director General Office from May 31, 2018, to June 6, 2018; 8:30AM -12 :30 PM and 1:30 PM- 5:30 PM.

With Best Regards,

[Handwritten Signature]
 Tender Manager
 Provisional Dir



ENC: 5 page

CC

- Director General
- Operation Deputy Director General
- Chemicals Procurement Team

PFSA

ስልክ 011-275 17 70 }
 Tel. 011-275 06 74 } ማዘሪያ
 011- 276 06 76
 011-276 32 65 ዋና ዳይሬክተር

011-276 32 73
 011-276 32 66
 011-276 32 72 የመድኃኒትና የሕክምና መገልገያዎች
 ክምችት ሥርዓት ዳይሬክቶሬት
 011-276-32 68 - ፈንድ አስተዳደር ዳይሬክቶሬት

ፋክስ 011-275 25 55 ፖ.ሣ.ቁ
 Fax: 011-155 32 77 P.O.Box: 21904
 E-mail: pfsa@ethionet.et
 www.pfsa.gov.et

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 In reply please refer to our Ref. No.

The Federal Democratic Republic of Ethiopia
Pharmaceutical fund and Supply Agency
Partial Official Winner List Tender No. ICB/PFSA6/RDF-2011/LR/10/18

May 31, 2018

| Item No | Description | Unit | Quantity | Winner | Currency | Unit Lot Test Price | Payment Term | Remark |
|---|--|----------|----------|------------------|----------|---------------------|--------------|-----------|
| Part 1. Diagnostic Reagent 1st LOT | | | | | | | | |
| 1 | Diagnostic Reagent 1st LOT for Item No 1-6 and 8-23 | LOT 1 | LOT 1 | Biosystems | EURO | 98.529 | LC | C + F AIR |
| 2 | Diagnostic Reagent 1st LOT for Item No 7- Clinical Chemistry - Bilirubin Direct and Total (BILD+BILT) with calibrator | 2x250 ml | 1,414 | Tulip Diagnostic | USD | 2.58 | LC | FOB |
| 3 | Diagnostic Reagent 1st LOT for Item No 24 - Hemoglobin A1C with standard | 25 tests | 707 | Linear | EURO | 24.47 | LC | C + F AIR |

Part 2.X-Ray Chemicals [LOT II] [Evaluation carry out on lot bases, bidder must quote 100% of the lot]

| Item No | Description | Unit | Quantity | Winner | Currency | Unit Lot Test Price | Payment Term | Remark |
|---------|--|-------|----------|--------|----------|---------------------|--------------|--------|
| 25 & 26 | X-Ray Chemicals [LOT II] for Item No 25 & 26 | LOT 2 | LOT 2 | Primax | EURO | 88.72 | LC | FOB |

Part 3.General Chemical

| Item No | Description | Unit | Quantity | Winner | Currency | Unit FOB Price | Payment Term | Remark |
|---------|--|------------|----------|--------------------|----------|----------------|--------------|--------|
| 27 | Chemical - Absolut Alcohol 99.8% solution | Litter | 1,515 | Shiv Dial | USD | 4.5 | LC | |
| 28 | Chemical - Acetone AR 99.5% | 2.5 litter | 618 | Shiv Dial | USD | 6.6 | LC | |
| 29 | Chemical - Buffer Tablet PH 7 | 20 | 250 | Shiv Dial | USD | 1.65 | LC | |
| 30 | Chemical - D(+) Glucose monohydrate | 500gm | 369 | Shiv Dial | USD | 1.35 | LC | |
| 31 | Chemical - DPX mount | 250ml | 815 | Shiv Dial | USD | 1.95 | LC | |
| 32 | Chemical - Paraffin wax 58-60 Degree Centigrade - Powder | 500gm | 797 | Ruby International | USD | 3.26 | LC | |
| 33 | Potassium Hydroxide | 500gm | 670 | Shiv Dial | USD | 2.2 | LC | |
| 34 | Barium Chloride, powder | 500gm | 1416 | Shiv Dial | USD | 1.5 | LC | |
| 35 | Benzoic Acid 99.5% | 500gm | 1435 | Shiv Dial | USD | 2.1 | LC | |
| 36 | Diethyl Ether 98.% solution | 2.5 litter | 1373 | Cancelled | - | - | - | |
| 37 | Formalin 37% solution | Litter | 1698 | Shiv Dial | USD | 1.8 | LC | |
| 38 | Glycerine Pure 98% solution | 1 Litter | 12564 | Cancelled | - | - | - | |
| 39 | Hydrogen Peroxide 30% Solution | 1 Litter | 12619 | Ruby International | USD | 3.56 | LC | |
| 40 | Immersion Oil - Refractive Index of 1.515 | 100 ml | 18107 | Pending | - | - | - | |
| 41 | Salicylic Acid - Powder | 500gm | 356 | Cancelled | - | - | - | |

Part 4.Serological Diagnostic Reagent

| Item No | Description | Unit | Quantity | Winner | Currency | Unit FOB Price | Payment Term | Remark |
|---------|---|---------|----------|--------|----------|----------------|--------------|-----------|
| 42 | Serology - Anti Nucliec Antibody (ANA) (material provided with the kit insert leaflet,positive control, negative control,slide with six reaction circles , sample dispensing pipettes, mixing sticks , Rubber teat) | 20tests | 370 | Linear | Euro | 11.51 | LC | C + F AIR |

(Handwritten signatures)

| | | | | | | | | |
|----|--|-----------|--------|------------------|------|-------|----|-----------|
| 43 | Serology - Anti-A, Anti-B, Anti-D Monoclonal Antibody | 3x10ml | 47875 | Tulip Diagnostic | USD | 5.25 | LC | |
| 44 | Serology - Anti-Human Globulin-AGT (Coombs') Test (material provided with the kit insert leaflet,positive control ,negative control,slide with six reaction circles , sample dispensing pipettes, mixing sticks , Rubber teat) | 10ml | 503 | Tulip Diagnostic | USD | 3.15 | LC | |
| 45 | Serology - C-reactive Protein (CRP), Casset Individually Packed | 50 tests | 1249 | Cancelled | - | - | - | |
| 46 | Serology - Cryptococcal Reagent, Latex Agglutination Test (material provided with the kit insert leaflet,positive control ,negative control,slide with six reaction circles , sample dispensing pipettes, mixing sticks , Rubber teat) | 50 tests | 956 | Retender | | | | |
| 47 | Serology - Hepetitis C Ab Immunochromatographic Test Cassett,individually packed | 40 tests | 11611 | Henso Medical | USD | 4.68 | LC | |
| 48 | Serology - Immunochromatographic test cassette for the determination of anti Hepatitis B surface antigen, individually packed | 30 tests | 28837 | Zehejiang Orient | USD | 2.046 | LC | |
| 49 | Serology - Occult Blood Immunological Immunochromatographic test 1 step test for detection of Fecal occult blood test strip | 50 tests | 1589 | Henso Medical | USD | 7.55 | LC | |
| 50 | Serology - Prostate Specific Antigen (PSA) Immunochromatographic test Cassette,individually packed | 25 tests | 506 | Zehejiang Orient | USD | 7.875 | LC | |
| 51 | Serology - Proteus OX-19 Antigen test with the Serology - (Material provided with the kit insert leaflet, positive control, negative control, slide with six reaction circles , sample dispensing pipettes, mixing sticks, Rubber teat) | 5ml | 28167 | Tulip Diagnostic | USD | 3.68 | LC | |
| 52 | Serology - Rapid Plasma Reagent-RPR (Venereal Disease Research Laboratory-VDR L), cassette individually packed. | 100 tests | 24998 | Tulip Diagnostic | USD | 5.25 | LC | |
| 53 | Serology - Salmonella Typhi "H" + Salmonella Typhi "O" Antigen (Widal), Strip test | 25 tests | 173872 | Tulip Diagnostic | USD | 12.08 | LC | |
| 54 | Serology - streptolysin O Antibody (ASO) Latex agglutination test (Material provided with the kit insert leaflet, positive control, negative control, slide with six reaction circles , sample dispensing pipettes, mixing sticks, Rubber teat) | 50 tests | 1623 | Linear | Euro | 3.749 | LC | C + F AIR |
| 55 | Serology - Treponema Pallidium Haema Agglutination (TPHA) Test (Material provided with the kit insert leaflet, positive control, negative control, slide with six reaction circles , sample dispensing pipettes, mixing sticks, Rubber teat) | 100 tests | 517 | Tulip Diagnostic | USD | 3.675 | LC | |
| 56 | Serology - Helicobacter Pylori (H.Pylori) Antigen Test cassette individually packed. | 25 tests | 34432 | Korglu Medicals | USD | 7.75 | LC | C + F AIR |
| 57 | Serology - Pregnancy Test Strip | 100 tests | 67604 | Korglu Medicals | USD | 2.30 | LC | C + F AIR |

Part 5.X-Ray films, Contrast media

| Item No | Description | Unit | Quantity | Winner | Currency | Unit FOB Price | Payment Term | Remark |
|---------|---|-------------------|----------|--------|----------|----------------|--------------|--------|
| 59 | Chemical - Medical Dental x-ray film 3x4cm blue sensitive | pack of 150 sheet | 726 | Primax | Euro | 14.13 | LC | |



| | | | | | | | | |
|----|---|-------------------|-------|--------------------|-----|--------|----|--|
| 60 | Chemical - Gadolinium Chelate 1 mmol/ml solution for injection | 7.5 ml | 378 | Bayer East Africa | USD | 21.28 | LC | |
| 61 | Chemical - Iopamidol 370 mg in 50 ml vial Injection solution, 376%. | 10 Vial | 772 | Bayer East Africa | USD | 82.49 | LC | |
| 63 | Chemical - Urografine, Injection, 76% .370mg iodine/ml (Each 20 mL ampoule contains sodium amidotrizoate 2,00 g and meglumine amidotrizoate 13,20 g (370 mg I/mL).) | 20ml | 565 | Bayer East Africa | USD | 33.9 | LC | |
| 64 | Chemical - Medical X Ray Film 13x18cm , blue sensitive | 100 | 554 | Fujifilm | USD | 6.79 | LC | |
| 65 | Chemical - Medical X Ray Film 15x40cm blue sensitive | 100 | 979 | Fujifilm | USD | 17.48 | LC | |
| 66 | Chemical - Medical X Ray Film 18 x 24cm blue sensitive | 100 | 1,712 | Fujifilm | USD | 11.9 | LC | |
| 67 | Chemical - Medical X Ray Film 20 x 40cm blue sensitive | 100 | 455 | Fujifilm | USD | 23.00 | LC | |
| 68 | Chemical -Medical X-ray fim 24x30cm blue sensitive | 100 | 1,314 | Fujifilm | USD | 20.7 | LC | |
| 69 | Chemical - Medical X Ray Film 30 x 40cm blue sensitive | 100 | 1,387 | Fujifilm | USD | 34.00 | LC | |
| 70 | Chemical -Medical X-ray film 35x43cm blue sensitive | 100 | 640 | Fujifilm | USD | 45.75 | LC | |
| 71 | Chemical -Medical X-ray film 35x35cm blue sensitive | 100 | 3,560 | Fujifilm | USD | 35.85 | LC | |
| 74 | Chemical - CT scan/MRI films 35x43cm | 100 films/pack | 364 | Boston Medical FZE | USD | 123.85 | LC | |
| 75 | Chemical - CT scan/MRI films 18x24cm | 100 films/pack | 387 | Boston Medical FZE | USD | 41.58 | LC | |
| 76 | Chemical - CT scan/MRI films 24x30cm | pack of 100 sheet | 527 | Boston Medical FZE | USD | 62.36 | LC | |
| 77 | Chemical - CT scan/MRI films 35X35cm | 100 films/pack | 484 | Boston Medical FZE | USD | 102.49 | LC | |
| 78 | Chemical - Mammography film 24x30cm | 100 films/pack | 187 | Boston Medical FZE | USD | 51.84 | LC | |
| 79 | Chemical - Medical Digital X-ray film 18x24cm | 125 films/pack | 412 | Boston Medical FZE | USD | 50.72 | LC | |
| 80 | Chemical -Medical Digital X-ray film 24X30cm | 125 films/pack | 465 | Boston Medical FZE | USD | 77.2 | LC | |
| 81 | Chemical -Medical Digital X-ray film 35x35cm | 125 films/pack | 507 | Boston Medical FZE | USD | 126.83 | LC | |
| 82 | Chemical - Medical Digital X-ray film 35x43cm | 125 films/pack | 670 | Boston Medical FZE | USD | 153.35 | LC | |

Part 6. Diagnostic Reagent

| Item No | Description | Unit | Quantity | Winner | Currency | Unit FOB Price | Payment Term | Remark |
|---------|---|----------|----------|------------------|----------|----------------|--------------|--------|
| 83 | Urine Dipstick 10 Parameters (Blood, Billirubin, Urobiligen, Ketone, Protein, Nitrite, Glucose, PH, Specific Gravity, Leucocytes) | 100tests | 40,943 | Zehejiang Orient | USD | 2.415 | LC | |

REASONS FOR UNSUCCESSFUL BIDDERS

Tender No --ICB/PFSA6/RDF-2011/LR/10/18

| Sr. No | Name of Rejected bidders | Unsuccessful items | Reason for Unsuccessfulness | Remark |
|--------|--------------------------|--|---|--------|
| 1 | ABS international | 27,28,30,31,32,33,34,35,37 | Financially | |
| 2 | Aide Diagnostic | 83 | Financially | |
| 3 | Arkray Healthcare | 43,44,52,53 | FMHACA Registration Certificate is not attached | |
| 4 | Beijing Wantai | 47,48 | Financially | |
| 5 | Bio Systems S.A | Lot 1- Item No 7 | The procedure is not done AT 22°C / ROOM T° /IT NEEDS WATER BATH(AT 37°C) - for Item No 7 | |
| | | Lot 1- Item No 24 | Sample Vol. is less than 10µl | |
| 6 | S. Mindry | Lot 1- Item No 3,7,9,15,20,21,22 | The procedure is not done AT 220C / ROOM TO /IT NEEDS WATER BATH(AT 370C) | |
| | | Lot 1- Item No 2,4,5,6,7,8,12-16,22-24 | Working procedure is not easy to use/use friendly /IT IS 2 STEP PROCESS/ | |
| | | Lot 1- Item No 2,5-8,13,14,16,22,23 | Working rgts vol. Is more than 1ml | |
| | | Lot 1- Item No 4&15 | Sample Vol. is less than 10µl | |
| | | Lot 1- Item No 10,11,17 | Financially | |
| 7 | Tulip | 48,49,57, | Quantity Responsivness is not as per bid | |
| | | Lot 1- Item No.21 | The procedure is not done AT 220C / ROOM TO /IT NEEDS WATER BATH(AT 370C) | |
| | | Lot 1- Item No 2,5,6,8,13,14,16,24 | Working procedure is not easy to use/use friendly /IT IS 2 STEP PROCESS/ | |
| | | Lot 1- Item No,2,5,8 | Working rgts vol. Is more than 1ml | |
| 8 | Boston Medical FZE | 25,26,60,61 | FMHACA Registration Certificate is not attached | |



| | | | |
|----|----------------------|----------------------------|---|
| 9 | Carestream | 25,26 | FMHACA Registration Certificate is not attached |
| | | 64,65,66,69,71,78 | Quantity Responsivness is not as per bid |
| 10 | Core Technology | 48,56,57 | Financially |
| 11 | Fujifilm | 74,78,79,82 | Financially |
| 12 | Guangzhou Wondfo | 47,48,49,50,52,56,57,83 | Financially |
| 13 | Henso Medical | 48,56,57 | Financially |
| 14 | Human | For all items quoted | Priliminary - Submitted bid bond is below expected |
| 15 | Humasis Co Ltd | 47,48,50,57,83 | Financially |
| 16 | Hangzhu Biotest | 47,48,49,50,56,57 | Financially |
| 17 | Linear Chemicals | 43 | FMHACA Registration Certificate is not attached |
| | | 53 | Technically - The strip form uses only feecal specimen |
| | | Lot 1- Item No. 7,20 | The procedure is not done AT 220C / ROOM TO /IT NEEDS WATER BATH(AT 370C) |
| | | Lot 1- Item No. 10,11 | Wave length is not compatable with machines in country |
| | | Lot 1- Item No. 3 | Working rgts vol. Is more than 1ml |
| | | The rest | Financially |
| 18 | Korglu Medicals | 47,48,49,56,83 | Financially |
| 19 | Primax | 64,65,66,67,68,69,70,71,76 | Financially |
| 20 | Ruby International | 27 | Technically - The Specification of the product is not as per bid |
| | | 37 | Technically - The Shelf life of the product is not 5 years |
| | | The rest | Financially |
| 21 | Shanghi Bai-Agmas | For all items quoted | Priliminary - Supplier quote for the same item with different local agent/Altenative Bid/ |
| 22 | Shanghi Bai-Etmedix | | |
| 23 | Sheba pharmaceutical | 37,39 | Technically - The Shelf life of the product is not 5 years |
| 24 | Shiv Dial | 32,39,40 | Financially |
| 25 | Xiamen Boson | 49 | FMHACA Registration Certificate is not attached |
| | | 47,48,50,52,56,57,83 | Financially |
| 26 | Zhejiang Orient | 47,49,52,56,57 | Financially |