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 THE FEDERAL DEMOCRATIC REPUBLIC OF ETHIOPIA
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 PHARMACEUTICALS FUND AND SUPPLY AGENCY



ቁጥር PFSA/06/1768/04
 Ref.No.

ቀን 30 JAN 2018
 Date

TO: All Participants of Tender no. ICB/PFSA6/RDF/R/MI/77/16

Dear Sirs,

Ref: - Tender Result

Assessment of above captioned tender is now finalized and please find the attached award list.

Any question related to the assessment could be forwarded to Pharmaceuticals Fund and Supply Agency (PFSA) Director General Office from January 30, 2018, to February 5, 2018; 8:30AM -12 :30 PM and 1:30 PM- 5:30 PM.

With Best Regards,

Seifu Isa Bina
 Tender Management Director
 Provisional Director



ENC: 8 page

CC

- Director General
- Operation Deputy Director General
- Medical Supplies Procurement Team

PFSA

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 In reply please refer to our Ref. No.

PHARMACEUTICAL FUND AND SUPPLY AGENCY
ICB/PFSA6/RDF/R/MI/77/16

Partial Winners List

| Item.No. | Description | Unit | Quantity | Winner | Currency | Unit price (FOB) | | Total FOB price in Birr | Remark |
|----------|------------------------------------|------|----------|--------------------|----------|------------------|------------|-------------------------|--------|
| | | | | | | Foreign | Birr | | |
| 1 | Chemistry Analyzer | Set | 45 | Shenzhen Mindray | USD | 9,000.00 | 207,361.80 | 9,331,281.00 | |
| 2 | Hematology Analyzer | Set | 23 | Shenzhen Mindray | USD | 8,500.00 | 195,841.70 | 4,504,359.10 | |
| 3 | Operating light ceiling type | Set | 80 | Shenzhen Mindray | USD | 4,900.00 | 112,896.98 | 9,031,758.40 | |
| 4 | Microscope (Binocular) | Set | 258 | High Technology | USD | 743.66 | 17,134.08 | 4,420,591.38 | |
| 5 | Centrifuge electrical | Each | 104 | Andreas Hettich | EUR | 1,355.46 | 32,982.14 | 3,430,142.26 | |
| 6 | Centrifuge manual type | Each | 50 | Andreas Hettich | EUR | 186.91 | 4,548.04 | 227,402.18 | |
| 7 | Centrifuge Hematocrite | Each | 32 | Gemmy | USD | 317.00 | 7,303.74 | 233,719.68 | |
| 8 | Suction Machine | Each | 186 | Empire | EUR | 697.00 | 16,959.96 | 3,154,552.56 | |
| 9 | Instrument steriliser/disinfector | Each | 20 | Quayle Dental | USD | 9,880.00 | 227,637.18 | 4,552,743.52 | |
| 10 | Table top Autoclave 35L | Each | 24 | Boston Medical FZE | USD | 4,886.40 | 112,583.63 | 2,702,007.20 | |
| 11 | Table top Autoclave 50L | Each | 75 | Boston Medical FZE | USD | 4,738.00 | 109,164.47 | 8,187,335.07 | |
| 12 | Vacuum Extractor,Electrical | Each | 110 | pending | | | | | |
| 13 | Vacuum Extractor,Manual | Each | 340 | Beardsell | USD | 25.98 | 598.58 | 203,518.69 | |
| 14 | Water distiller | Set | 31 | Karl Kolb | EUR | 2,123.00 | 51,658.53 | 1,601,414.57 | |
| 15 | Water bath, basic around 10 liters | Each | 86 | Gemmy | USD | 299.00 | 6,889.02 | 592,455.70 | |

| | | | | | | | | |
|----|---|------|-----|------------------|-----------|------------------------------|------------|--------------|
| 16 | Analytical balance | Each | 55 | Beardsell | USD | 859.76 | 19,809.04 | 1,089,497.20 |
| 17 | Weighing scale | Each | 537 | Beardsell | USD | 290.57 | 6,694.79 | 3,595,102.72 |
| 18 | Examination light | Pcs | 526 | Dr Mach | EUR | 263.73 | 6,417.29 | 3,375,494.19 |
| 19 | Aspiration/irrigation unit | Each | 4 | Retendered | | | | |
| 20 | Blood warmer | Each | 10 | Beardsell | USD | 485.03 | 11,175.19 | 111,751.88 |
| 21 | Ophthalmic cryo unit | Each | 7 | pending | | | | |
| 22 | Fiberoptic laryngoscope complete with all accessories | Set | 5 | pending | | | | |
| 23 | X ray Film hoper with bench | Each | 100 | Retendered | | | | |
| 24 | FUNDUS VIEWING LENS +78D with aspheric optics | Each | 5 | Retendered | | | | |
| 25 | Operating Microscope | Each | 5 | pending | | | | |
| 26 | Phaeo Machine complete | Each | 5 | pending | | | | |
| 27 | Surgical ophthalmologic operation bed | Each | 4 | Retendered | | | | |
| 28 | Vitreotomy Machine | Each | 2 | pending | | | | |
| 29 | Cautery Machine | Each | 5 | Retendered | | | | |
| 30 | Yag III laser system | Each | 7 | pending | | | | |
| 31 | Laundry Machine | Set | 13 | Alliancat | USD + EUR | USD 6,972.00 + 10,978.00 EUR | 427,777.09 | 5,561,102.15 |
| 32 | Infant Incubator | Each | 40 | Ningbo David | USD | 5,290.00 | 121,882.66 | 4,875,306.32 |
| 33 | Maternal/fetal monitor (cardiotocogram machine) | Each | 17 | Philips | USD | 3,636.90 | 83,794.90 | 1,390,502.08 |
| 34 | Neonatal phototherapy unit | Each | 13 | Ningbo David | USD | 665.00 | 15,321.73 | 199,182.53 |
| 35 | Infant radiant warmer with resuscitation table | Each | 17 | Ningbo David | USD | 5,630.00 | 129,716.33 | 2,205,177.54 |
| 36 | ICU mechanical ventilator | Each | 38 | Shenzhen Mindray | USD | 6,150.00 | 141,697.23 | 5,384,494.74 |
| 37 | Spectrophotometer | Each | 15 | Human | EUR | 1,416.00 | 34,455.24 | 516,828.67 |
| 38 | Mobile operation light | Pcs | 67 | Dr Mach | EUR | 2,059.57 | 50,115.10 | 3,357,712.03 |
| 39 | Hot air sterilizer | Each | 55 | Gemmy | USD | 590.00 | 13,593.72 | 747,654.49 |

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|-----------|--|------|-----|--------------------|-----|----------|------------|--------------|
| 40 | Irrigation stand-Irrigation stand mobile | Each | 30 | Quayle Dental | USD | 33.50 | 771.85 | 23,155.40 |
| 41 | Shaker, Orbital | Set | 20 | Human | EUR | 338.60 | 8,239.09 | 164,781.72 |
| 42 | Dental x-ray complete with all accessories | Pcs | 5 | Boston Medical FZE | USD | 4,315.00 | 99,418.46 | 497,092.32 |
| 43 | Trolley medication | Each | 60 | Quayle Dental | USD | 137.50 | 3,168.03 | 190,081.65 |
| 44 | Nerve stimulator | Each | 3 | Retendered | | | | |
| 45 | Rhinomanometer | Each | 1 | Retendered | | | | |
| 46 | ESR Analyzer fully automated | Each | 7 | Empire | EUR | 9,161.00 | 222,912.78 | 1,560,389.47 |
| Lot 1 | Lab Glassware | Each | | Empire | EUR | 277.95 | 6,763.30 | |
| Lot 1,1 | Beakers | Each | 125 | Empire | EUR | 1.97 | 47.94 | 5,991.95 |
| Lot 1,2 | Cover glass: 20x22mm- Cover glass | Each | 150 | Empire | EUR | 11.18 | 272.04 | 40,806.11 |
| Lot 1,3 | Cover glass | Each | 250 | Empire | EUR | 11.75 | 285.91 | 71,477.60 |
| Lot 1,4 | Cover glass slide box of 1000 | Each | 85 | Empire | EUR | 28.80 | 700.78 | 59,566.69 |
| Lot 1,5 | Graduated Measuring Cylinder: 50ml | Each | 125 | Empire | EUR | 6.62 | 161.08 | 20,135.39 |
| Lot 1,6 | Graduated Measuring Cylinder: 100ml | Each | 125 | Empire | EUR | 4.28 | 104.14 | 13,018.05 |
| Lot 1,7 | Graduated Measuring Cylinder: 150ml | Each | 125 | Empire | EUR | 6.39 | 155.49 | 19,435.82 |
| Lot 1,8 | Graduated Measuring Cylinder: 500ml | Each | 125 | Empire | EUR | 9.06 | 220.46 | 27,556.90 |
| Lot 1,9 a | Amber bottles: 30ml | Each | 125 | Empire | EUR | 0.26 | 6.33 | 790.82 |
| 1,9 b | Amber bottles: 100ml | Each | 75 | Empire | EUR | 0.45 | 10.95 | 821.23 |
| Lot 1,9 c | Amber bottles: 250ml | Each | 75 | Empire | EUR | 0.63 | 15.33 | 1,149.72 |
| Lot 1,9 d | Amber bottles: 300ml | Each | 75 | Empire | EUR | 0.83 | 20.20 | 1,514.72 |
| Lot 1,9 e | Amber bottles: 500ml | Each | 75 | Empire | EUR | 0.83 | 20.20 | 1,514.72 |
| 1,9 f | Amber bottles: 1000ml | Each | 75 | Empire | EUR | 1.38 | 33.58 | 2,518.44 |

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|-------------|---------------------------------------|------|-----|--------|-----|--------|--------|------------|
| Lot 1, 10 a | Bottle 250ml | Each | 75 | Empire | EUR | 15.27 | 371.56 | 27,867.14 |
| Lot 1, 10 b | Bottle 300ml | Each | 75 | Empire | EUR | 17.520 | 426.31 | 31,973.299 |
| Lot 1, 10 c | Bottle 500ml | Each | 75 | Empire | EUR | 17.52 | 426.31 | 31,973.30 |
| Lot 1, 10 d | Bottle 1000ml | Each | 75 | Empire | EUR | 23.180 | 564.03 | 42,302.573 |
| Lot 1, 11 | Petri Dish plastic | Each | 150 | Empire | EUR | 0.15 | 3.65 | 547.49 |
| Lot 1, 12 | Petri Dish glass | Each | 250 | Empire | EUR | 1.04 | 25.31 | 6,326.53 |
| Lot 1, 13 | Beakers 50ml | Each | 87 | Empire | EUR | 1.38 | 33.58 | 2,921.40 |
| Lot 1, 14 | Beakers 100ml | Each | 87 | Empire | EUR | 1.49 | 36.26 | 3,154.26 |
| Lot 1, 15 | Beakers 150ml | Each | 75 | Empier | EUR | 1.61 | 39.18 | 2,938.19 |
| Lot 1, 16 | Beakers 200ml | Each | 75 | Empier | EUR | 1.70 | 41.37 | 3,102.43 |
| Lot 1, 17 | Beakers 250ml | Each | 87 | Empire | EUR | 1.70 | 41.37 | 3,598.82 |
| Lot 1, 18 | Beakers 500ml | Each | 75 | Empier | EUR | 2.51 | 61.08 | 4,580.65 |
| Lot 1, 19 | Graduated Measuring Cylinder 100ml | Each | 75 | Empier | EUR | 6.02 | 146.48 | 10,986.26 |
| Lot 1, 20 | Graduated Measuring Cylinder 150ml | Each | 75 | Empier | EUR | 7.98 | 194.18 | 14,563.18 |
| Lot 1, 21 | Graduated Measuring Cylinder 200ml | Each | 75 | Empire | EUR | 7.98 | 194.18 | 14,563.18 |
| Lot 1, 22 | Graduated Measuring Cylinder 250ml | Each | 75 | Empire | EUR | 7.98 | 194.18 | 14,563.18 |
| Lot 1, 23 | Graduated Measuring Cylinder 300ml | Each | 75 | Empire | EUR | 11.33 | 275.69 | 20,676.80 |
| Lot 1, 24 | Flask Erlenmeyer 50ml | Each | 75 | Empire | EUR | 2.91 | 70.81 | 5,310.63 |
| Lot 1, 25 | Flask Erlenmeyer 100ml | Each | 75 | Empire | EUR | 1.61 | 39.18 | 2,938.19 |
| Lot 1, 26 | Flask Erlenmeyer 150ml | Each | 75 | Empire | EUR | 1.77 | 43.07 | 3,230.18 |
| Lot 1, 27 | Flask Erlenmeyer 200ml | Each | 45 | Empire | EUR | 1.77 | 43.07 | 1,938.11 |
| Lot 1, 28 | Flask Erlenmeyer 250ml | Each | 75 | Empire | EUR | 1.77 | 43.07 | 3,230.18 |




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|------------|---|------|-----|--------------------|-----|------------|---------------|---------------|
| Lot I, 29 | Flask Erlenmeyer 300ml | Each | 75 | Empire | EUR | 2.43 | 59.13 | 4,434.65 |
| Lot I, 30 | Flask Erlenmeyer 500ml | Each | 75 | Empire | EUR | 2.43 | 59.13 | 4,434.65 |
| Lot I, 31 | Jar | Each | 75 | Empire | EUR | 18.75 | 456.24 | 34,218.00 |
| Lot I, 32 | Rod glass: 150 X 6mm | Each | 150 | Empire | EUR | 28.89 | 702.97 | 105,446.19 |
| Lot I, 33 | Funnel | Each | 95 | Empire | EUR | 4.29 | 104.39 | 9,916.83 |
| Lot II | Miscellaneous Instruments Set | Each | | Rendered | | | | |
| Lot III | Medical Refrigerator | | | Beardsell | USD | 15,935.66 | 367,160.79 | |
| Lot III,1 | Medical refrigerator 250L | Each | 52 | Beardsell | USD | 2,134.62 | 49,182.07 | 2,557,467.73 |
| Lot III, 2 | Freezer, lab, -20C, 250L | Each | 3 | Beardsell | USD | 1,604.80 | 36,974.91 | 110,924.74 |
| Lot III, 3 | Refrigerator, lab, 2°C- 8°C, 330L | Each | 24 | Beardsell | USD | 2,145.24 | 49,426.76 | 1,186,242.21 |
| Lot III, 4 | Blood donation Refrigerator | Each | 2 | Beardsell | USD | 7,015.00 | 161,627.00 | 323,254.01 |
| Lot III, 5 | Blood Bank Refrigerator | Each | 15 | Beardsell | USD | 3,036.00 | 69,950.05 | 1,049,250.71 |
| Lot IV | Imaging Equipments | Each | | Boston Medical FZE | USD | 674,772.50 | 15,546,893.35 | |
| Lot IV 1 | C-arm fluoroscopy machine | Each | 3 | Boston Medical FZE | USD | 184,910.00 | 4,260,363.38 | 12,781,090.15 |
| Lot IV 2 | Fully digital mobile X-ray machine | Each | 4 | Boston Medical FZE | USD | 61,600.00 | 1,419,276.32 | 5,677,105.28 |
| Lot IV 3 | Fully Digital Radiography machine (without fluoroscopy) | Each | 2 | Boston Medical FZE | USD | 101,890.00 | 2,347,565.98 | 4,695,131.96 |
| Lot IV 4 | Radiography machine (with fluoroscopy) | Each | 3 | Boston Medical FZE | USD | 291,060.00 | 6,706,080.61 | 13,412,161.22 |
| Lot IV 5 | CR system complete with all standard accessories | Each | 1 | Boston Medical FZE | USD | 35,312.50 | 813,607.06 | 813,607.06 |
| Lot V | Lab Items | Each | | Empire | EUR | 6,574.70 | 159,980.86 | |
| Lot V 1 | Hemoglobinometer | Each | 162 | Empire | EUR | 618.80 | 15,057.14 | 2,439,256.14 |
| Lot V 2 | Hemocytometer | Each | 245 | Empire | EUR | 31.10 | 756.75 | 185,403.77 |
| Lot V 3 | Glucometer | Each | 146 | Empire | EUR | 5,107.20 | 124,272.48 | 18,143,781.52 |
| Lot V 4 | Hematocrite Reading scale | Each | 27 | Empire | EUR | 31.30 | 761.62 | 20,563.65 |
| Lot V 5 | Mortar and pestle small | Each | 150 | Empire | EUR | 7.90 | 192.23 | 28,834.37 |

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|-------------|--|------|-----|------------|-----|----------|-----------|------------|
| Lot V 6 | Mortar and pestle large | Each | 75 | Empire | EUR | 25.70 | 625.35 | 46,901.47 |
| Lot V 7 | Shaker: Rotary shaker for clinical testing | Each | 53 | Empire | EUR | 264.40 | 6,433.59 | 340,980.39 |
| Lot V 8 | Rotary agglutination test- | Each | 20 | Empire | EUR | 473.00 | 11,509.41 | 230,188.29 |
| Lot V 9 | Pill Counting tray | Each | 20 | Empire | EUR | 15.30 | 372.29 | 7,445.84 |
| Lot VI | Personal Protective Device | Each | | Retendered | | | | |
| Lot VII | Technical Workshop Tools | Each | | Retendered | | | | |
| Lot VIII | Pipette and others | Each | | Karl Kolb | EUR | 1,425.40 | 34,683.97 | |
| Lot VIII 1 | ESR stand 20 minute | Each | 100 | Karl Kolb | EUR | 115.60 | 2,812.87 | 281,287.17 |
| Lot VIII 2 | ESR stand 30 minute | Each | 40 | Karl Kolb | EUR | 115.60 | 2,812.87 | 112,514.87 |
| Lot VIII 3 | ESR stand 60 minute | Each | 100 | Karl Kolb | EUR | 115.60 | 2,812.87 | 281,287.17 |
| Lot VIII 4 | Pipette, digital 10-100ul | Each | 87 | Karl Kolb | EUR | 312.00 | 7,591.83 | 660,489.52 |
| Lot VIII 5 | Urinometer small | Each | 75 | Karl Kolb | EUR | 3.00 | 73.00 | 5,474.88 |
| Lot VIII 6 | Urinometer large | Each | 75 | Karl Kolb | EUR | 3.20 | 77.86 | 5,839.87 |
| Lot VIII 7 | Volumetric pipettes 5ml | Each | 75 | Karl Kolb | EUR | 52.90 | 1,287.21 | 96,540.38 |
| Lot VIII 8 | Volumetric pipettes 10ml | Each | 75 | Karl Kolb | EUR | 18.90 | 459.89 | 34,491.74 |
| Lot VIII 9 | Volumetric pipettes 25ml | Each | 75 | Karl Kolb | EUR | 48.40 | 1,177.71 | 88,328.06 |
| Lot VIII 10 | Volumetric pipettes 50ml | Each | 75 | Karl Kolb | EUR | 42.50 | 1,034.14 | 77,560.80 |
| Lot VIII 11 | Volumetric pipettes 100 ml | Each | 75 | Karl Kolb | EUR | 50.10 | 1,219.07 | 91,430.50 |

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|-------------|--|------|-----|-----------|-----|------------|--------------------------------|-----------------------|
| Lot VIII 12 | pipette digital 100-1000ul | Each | 160 | Karl Kolb | EUR | 317.00 | 7,713.50 | 1,234,159.62 |
| Lot VIII 13 | Sealant for capillary tube | Each | 150 | Karl Kolb | EUR | 14.70 | 357.69 | 53,653.82 |
| Lot VIII 14 | Pipette 20ml | Each | 150 | Karl Kolb | EUR | 24.90 | 605.89 | 90,883.01 |
| Lot VIII 15 | Pipette ESR | Each | 160 | Karl Kolb | EUR | 37.50 | 912.48 | 145,996.80 |
| Lot VIII 16 | Pipette WBC | Each | 150 | Karl Kolb | EUR | 37.50 | 912.48 | 136,872.00 |
| Lot VIII 17 | Micropipette tips, yellow | Each | 200 | Karl Kolb | EUR | 11.00 | 267.66 | 53,532.16 |
| Lot VIII 18 | Micropipette tips, blue | Each | 200 | Karl Kolb | EUR | 12.40 | 301.73 | 60,345.34 |
| Lot VIII 19 | Racks Test Tube | Each | 200 | Karl Kolb | EUR | 27.30 | 664.29 | 132,857.09 |
| Lot VIII 20 | Racks Drying glass & plastic ware | Each | 200 | Karl Kolb | EUR | 64.00 | 1,557.30 | 311,459.84 |
| Lot IX | Endoscopes | Set | | Fuji film | USD | 501,427.56 | 11,552,991.27 | |
| Lot IX 1 | Bronchoscopy Pediatric | Set | 1 | Fuji film | USD | 9,800.00 | 225,793.96 | 225,793.96 |
| Lot IX 2 | Adult Cystoscope and Resectoscope for TURP | Set | 1 | Fuji film | USD | 35,577.56 | 819,714.10 | 819,714.098 |
| Lot IX 3 | Rhino laryngoscope pediatrics | Set | 1 | Fuji film | USD | 24,150.00 | 556,420.83 | 556,420.83 |
| Lot IX 4 | Cystoscope pediatric | Set | 1 | Fuji film | USD | 18,000.00 | 414,723.60 | 414,723.600 |
| Lot IX 5 | Laparoscope Set | Set | 2 | Fuji film | USD | 77,000.00 | 1,774,095.40 | 3,548,190.80 |
| Lot IX 6 | Arthroscopy system | Set | 1 | Fuji film | USD | 132,000.00 | 3,041,306.40 | 3,041,306.40 |
| Lot IX 7 | Nasopharyngoscope (Flexible) | Set | 1 | Fuji film | USD | 13,000.00 | 299,522.60 | 299,522.60 |
| Lot IX 8 | Endoscopy | Set | 8 | Fuji film | USD | 97,000.00 | 2,234,899.40 | 17,879,195.20 |
| Lot IX 9 | Sigmoidoscopy | Set | 5 | Fuji film | USD | 55,000.00 | 1,267,211.00 | 6,336,055.00 |
| Lot IX 10 | Sinus Endoscope (Nasal Endoscope) | Set | 5 | Fuji film | USD | 39,900.00 | 919,303.98 | 4,596,519.90 |
| Lot X | Ophthalmic | | | | | | | |
| Lot X 1 | Visual Field printer | Each | 1 | pending | | | | |
| Lot X 2 | Automated ophthalmic refraction unit | Each | 10 | pending | | | | |
| Lot X 3 | Keratometer | Each | 10 | pending | | | | |
| Lot X 4 | Non contact tonometer | Each | 18 | pending | | | | |
| Lot X 5 | Photographic Keratoscope | Each | 5 | pending | | | | |
| Lot X 6 | Retinoscope/streak(electrical) | Each | 6 | pending | | | | |
| Lot X 7 | Fund camera with FFA AND icg | Each | 3 | pending | | | | |
| Lot X 8 | Medical LED pen light | Each | 10 | pending | | | | |
| | | | | | | | Grand Total Price (ETB) | 193,418,660.39 |

Reason for unsuccessfulness bidders and participants on tender No ICB/PFSA6/RDF/R/MI/77/16 is illustrated as below.

| item number | Name of Rejected Bidders | Item No,s rejected | Reasons for Unsuccssfulness | Remark |
|-------------|--------------------------|---------------------------|--|--------|
| 1 | Urit | 2, | Price incompetence | |
| 2 | Dr Mach | 3, | Price incompetence | |
| 3 | Karl Kolb | 6,37, Lot I, | Price incompetence | |
| 4 | Quality Medical | 10,11, | Price incompetence | |
| 5 | Beardsell | 40 | Price incompetence | |
| 6 | Philips | 36 | Price incompetence | |
| 7 | Quayle Dental | 34 | Price incompetence | |
| 8 | Abs | Lot III | Price incompetence | |
| 9 | B Medical | Lot III | Price incompetence | |
| 10 | Mindray | 38, | Price incompetence | |
| 11 | Biosystem | 1, | Price incompetence | |
| 12 | Ams Spa | 1, | Price incompetence | |
| 13 | Nihon Kohden | 2, | Price incompetence | |
| 14 | Boston Medical FZE | 2,3,18,32,34,36,, Lot IX, | Price incompetence | |
| 15 | Drager | 3,18,32,36, | Price incompetence | |
| 16 | Carl Zeiss | 4, | Price incompetence | |
| 17 | Empire | 16 | Price incompetence | |
| 18 | Medifa | 2 | bid bond submitted lesse than required | |
| 19 | Mission Pharm | 31, | Price incompetence | |
| 20 | Fanem | 34, | Price incompetence | |


