



ቀን 16 FEB 2021
Date
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Ref. No. EPISA/06/610/04

TO: All Participants of Tender no. ICB/PSA6/RDF-R/PH/06/20

Dear Sirs,

Ref: -Tender Result

Assessment of the above captioned tender is now finalized and please find the attached award list.

Any question related to the assessment could be forwarded to Pharmaceutical Supply Agency (PSA) Director General Office from February 16, 2021, to February 22, 2021; 8:30AM -12 :30 PM and 1:30 PM- 5:30 PM.

With Best Regards,

Tibebu Hailu Mogessie
Pharmaceuticals & Medical
Supplies Procurement Tender
Management Directorate
P/Director



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CC

- Director General
- Deputy Director General /Procurement/
- Pharmaceutical Procurement team/RDF/
PSA

ETHIOPIAN PHARMACEUTICALS SUPPLY AGENCY (EPSA)

Official Winner List of Tender No ICB/PSA6/RDF-R/PH/06/20

Ser NO	Description	Unit	Quantity	Winner		Currency	Unit FOB price	Payment Term	port of shipment	Delivery Time	Remark
				Supplier	Country						
2	Acyclovir - 500mg - Powder for injection	Each	2,633	Retendered							
4	Aluminium Hydroxide + Magnesium Hydroxide + Simethicone - (225mg + 200mg + 50mg)/5ml - Suspension	200ml	1,311,900	Aristo Pharmaceuticals Pvt.Ltd	India	USD	0.50	LC	Mumbai	Within 60-90 days from receipt of LC	Quantity 20% increment
8	Ampicillin - 250mg/5ml - Oral Suspension	100ml	144838	Cancelled							
9	Ampicillin - 500mg - Capsule	50x10	58,975	Cancelled							
14	Atropine Sulfate - 1mg/ml in 1ml ampoule - Injection	10x10	20,000	Retendered							
20	Betamethasone Dipropionate - 0.03% - Cream	15gm	131,647	Cancelled							
21	Castor oil - Liquid	60ml	62033	Cancelled							
24	Chloramphenicol - 0.5% - Eye/Ear drop	10ml	198,000	Retendered							
25	Chloramphenicol - 0.5% + Dexamethasone 0.1% - Eye Drop	10ml	208,259	Cancelled							
26	Chlorpheniramine Maleate - 2mg/5ml - Syrup	100ml	169,579	SCOTT-EDIL Pharmacia Limited	India	USD	0.208	LC	Mundra	Within 12 weeks from the date of confirmed order	
27	Chlorpheniramine Maleate - 4mg - Tablet	10x10	69,190	Brawn Laboratories Ltd	India	USD	0.38	LC	Delhi	Within 60-90 days from LC opening date	
28	Chlorpromazine Hydrochloride - 100mg - Tablet	10x10	128,520	Macleods Pharmaceuticals Ltd	India	USD	2.2040	LC	Mumbai, Delhi	With in 90 days after L/C opening date	
29	Chlorpromazine Hydrochloride - 25mg - Tablet	1000	8,685	Macleods Pharmaceuticals Ltd	India	USD	9.7190	LC	Mumbai, Delhi	With in 90 days after L/C opening date	
30	Chlorpromazine Hydrochloride - 25mg/2ml in 2ml Ampoule - Injection	50	6,227	Cancelled							
31	Cimetidine - 100mg/ml in 2ml ampoule - Injection	10	525,087	Ciron Drugs and Pharmaceuticals Ltd	India	USD	1.24	LC	Mumbai	Within 90 days from receipt of L/C	
32	Cimetidine - 400mg - Tablet	10x10	129,599	Retendered							



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Ser NO	Description	Unit	Quantity	Winner		Currency	Unit FOB price	Payment Term	port of shipment	Delivery Time	Remark
				Supplier	Country						
33	Ciprofloxacin - 250mg - Tablet	10x10	59374	Cancelled							
36	Clotrimazole - 500mg - Tablet (Vaginal)	6	3,776	Retendered							
40	Dexamethasone - 0.5mg - Tablet	10x10	239,030	Acme Laboratories Ltd	Bangladesh	USD	0.358	LC	Dhaka/Chittogram	Within 60-90 days of LC receiving	
41	Dextromethorphan Hydro bromide - 15mg/5ml - syrup	125mL	636,127	SCOTT-EDIL Pharmacia Limited	India	USD	0.365	LC	Mundra	Within 12 weeks from the date of confirmed order	
42	Dextrose - 40% in 20ml - Intravenous Infusion	50	147,260	Amanta Healthcare Ltd	India	USD	8.00	LC	Mundra	Within 60-90 days after LC opening	
43	Dimenhydrinate - 50mg - Tablet	10x10	18,180	Cancelled							
49	Erythromycin Stearate - 500mg - Tablet	100	51,899	Cancelled							
50	Ferrie Ammonium Citrate+ Folic Acid + Cyanocobalamin+ Cupric sulfate + Manganese sulfate - (160mg+0.5mg+7.5mcg+30mcg+30mcg) /5ml - Syrup	100mL	96,546	Cancelled							
52	Ferrous Sulfate - 75mg/0.6ml - Oral Drop	30mL	10,214	Retendered							
53	Fluconazole - 200mg - Tablet	Each	2,343,500	FDC Limited	India	USD	0.0650	CAD	Mumbai	Within 90 days from CAD reservation	
59	Guafenesin - 100mg/5ml - Syrup	100mL	143,228	Cancelled							
64	Ibuprofen - 400mg - Tablet	10x10	519,350	Milani Laboratories Pvt.ltd	India	USD	1.25	LC	JNPT for sea/Mumbai for air	Within 90 days after L/C Opening date	
65	Ichthammol - 10% - Topical Ointment	20gm	78,458	Cancelled							
66	Indomethacin - 25mg - Capsule	10x10	175,205	Retendered							
70	Mebedazole - 100mg/5ml - Oral Suspension	30mL	486,268	Unique pharmaceutical Laboratories	India	USD	0.175	LC	Mumbai	With 90 days after L/C opening date	Quantity 20% increment
73	Metoclopramide - 10mg - Tablet	10x10	79,651	Retendered							
76	Metronidazole - 250mg - Capsule	10x12	996,492	Humanwell Pharmaceutical Ethiopia PLC	Ethiopia	ETB	57.60	30% advance payment and 70% cash after delivery	EPSA A.A Warehouse	As per EPSA delivery schedule	



ETHIOPIAN PHARMACEUTICALS SUPPLY AGENCY (EPSA)

Official Winner List of Tender No ICB/PSA6/RDF-R/PH/06/20

Ser NO	Description	Unit	Quantity	Winner		Currency	Unit FOB price	Payment Term	port of shipment	Delivery Time	Remark
				Supplier	Country						
84	Paracetamol - 500mg - Tablet	100x10	171,351	Milan Laboratories pvt.ltd	India	USD	6.30	LC	JNPT for sea/Mumbai for air	Within 90 days after L/C Opening date	
87	Phenobarbitone (Phenobarbital) - 100mg - Tablet	10x15	304,280	Humanwell Pharmaceutical Ethiopia PLC	Ethiopia	ETB	73.50	30% advance payment and 70% cash after delivery	EPSA A.A Warehouse	As per EPSA delivery schedule	
88	Phenobarbitone (Phenobarbital) - 30mg - Tablet	10x15	83,107	Humanwell Pharmaceutical Ethiopia PLC	Ethiopia	ETB	46.50	30% advance payment and 70% cash after delivery	EPSA A.A Warehouse	As per EPSA delivery schedule	
90	Pipenzazine Citrate - 700mg/5ml - Elixir	29mL	133,031	Cancelled							
91	Prednisolone - 5 mg - Tablet	100x10	23,018	Braun Laboratories Ltd	India	USD	6.67	LC	Delhi	Within 60-90 days from LC opening date	
92	Promethazine HCL - 25mg - Tablet	100x10	6,576	Cancelled							
95	Ranitidine - 150mg - Tablet	10x10	15,409	Cancelled							
96	Salbutamol (Albuterol) - 2mg - Tablet	10x10	57,730	Retendered							
100	Sodium Stibogluconate - 33% W/V - Injection	100mL	1,915	Cancelled							
106	Tetracaine - 0.5% - Eye Drop	10ml	8,537	Cancelled							
107	Theophylline + Ephedrine - (120mg + 11mg) - Tablet	100x10	12,754	Cancelled							
110	Water For Injection - 10ml - Injection	100	36,847	Retendered							
113	Zinc Oxide 15% Cream	20gm	125,424	Cancelled							
116	Mesna - 400mg - Injection	Vial	2,340	Retendered							
117	Amitriptyline - 25mg - tablet	25x10	147,125	Retendered							
122	Cytarabine - 500mg/25ml in 25ml Vial - Injection	Each	40,350	Cancelled							

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Ethiopian Pharmaceuticals Supply Agency (EPSA)

Tender No ICB/PSA6/RDF-R/PH/06/20

Reasons for Unsuccessful Bidders

S/N	EPSA's Requirement				Supplier	Reason for unsuccessfulness	Remark
	Description	Unit	Quantity	Shelf-life			
2	Acyclovir - 500mg - Powder for injection	Each	2,633	≥2 years	Neon Laboratories Limited, India	Retendered	
4	Aluminium Hydroxide + Magnesium Hydroxide + Simethicone - (225mg + 200mg + 50mg)/5ml - Suspension	200mL	1,093,250	≥2 years	Aristo	Successful	
					SCOTT-EDIL Pharmacia Limited	Price incompetency	
					Leben lab	Suspended by EFDA	
8	Ampicillin - 250mg/5ml - Oral Suspension	100mL	144,838	≥2 years	CSPC Zhong	Cancelled	
					MEDICAMEN BIOTECH LTD		
					SCOTT-EDIL Pharmacia Limited		
9	Ampicillin - 500mg - Capsule	50x10	58,975	≥2 years	CSPC Zhong	Cancelled	
					MEDICAMEN BIOTECH LTD		
					SCOTT-EDIL Pharmacia Limited		
					Orient Int'l Holding Shanghai Rongheng Int'l Trading Co., Ltd.		
					Reyoung pharmaceutical Co.Ltd		
14	Atropine Sulfate - 1mg/ml in 1ml ampoule - Injection	10x10	20,000	≥2 years	Aculife Healthcare	Retendered	
					Neon Laboratories Limited, India		
					Mission Pharma A/S		
					Verve Human Care Laboratories		
					Ciron		
					Humanwell		
20	Betamethasone Dipropionate - 0.03% - Cream	15gm	131,647	≥2 years	Galentic	Cancelled	
21	Castor oil - Liquid	60mL	62,033	≥2 years	Galentic	Cancelled	
24	Chloramphenicol - 0.5% - Eye/Ear drop	10mL	198,000	≥2 years	Brawn	Retendered	
					Rise Import & Export		
					Renova Life sciences Private Limited		
					Sunways (India)PVT.LTD		
25	Chloramphenicol - 0.5% + Dexamethasone 0.1% - Eye Drop	10mL	208,259	≥2 years	FDC limited	Cancelled	
					Rise Import & Export		
					Renova Life sciences Private Limited		
					Sunways (India)PVT.LTD		
26	Chlorpheniramine Maleate - 2mg/5ml - Syrup	100mL	169,579	≥2 years	Humanwell	Price incompetency	
					Leben lab	Suspended by EFDA	
					SCOTT-EDIL Pharmacia Limited	Successful	
					MEDICAMEN BIOTECH LTD	Price incompetency	
					Gulf pharmaceuticals	Price incompetency	
27	Chlorpheniramine Maleate - 4mg - Tablet	10x10	69,190	≥2 years	Acme Lab	Not submitted FSC/MA/Export history certificate	
					Humanwell	Not submitted EFDA MA certificate	
					SCOTT-EDIL Pharmacia Limited	Not submitted FSC/MA/Export history certificate	
					MEDICAMEN BIOTECH LTD	Not submitted FSC/MA/Export history certificate	
					Leben lab	Suspended by EFDA	
					Brawn	Successful	



Ethiopian Pharmaceuticals Supply Agency (EPSA)

Tender No ICB/PSA6/RDF-R/PH/06/20

Reasons for Unsuccessful Bidders

S/N	EPSA's Requirement				Supplier	Reason for unsuccessfulness	Remark
	Description	Unit	Quantity	Shelf-life			
28	Chlorpromazine Hydrochloride - 100mg - Tablet	100x10	12,852	≥2 years	Leben lab	Not submitted valid EFDA registration	Suspended by EFDA
					Micro Labs Limited	Not submitted valid EFDA registration certificate	
					Macleods Pharmaceuticals Ltd	Successful	
					Humanwell	Not submitted valid EFDA MA certificate	
29	Chlorpromazine Hydrochloride - 25mg - Tablet	1000	8,685	≥2 years	Leben lab	Not submitted valid EFDA registration certificate	
					Micro Labs Limited	Not submitted valid EFDA registration certificate	
					Macleods Pharmaceuticals Ltd	Successful	
					Humanwell	Not EFDA market authorization certificate	
30	Chlorpromazine Hydrochloride - 25mg/2ml in 2ml Ampoule - Injection	50	6,227	≥2 years	Ciron	Cancelled	
					Neon Laboratories Limited, India		
31	Cimetidine - 100mg/ml in 2ml ampoule - Injection	10	525,087	≥2 years	Ciron Drugs and Pharmaceuticals Ltd	Successful	
					SCOTT-EDIL Pharmacia Limited	Not submitted Free Sale Certificate/Export history/Market authorization from	
32	Cimetidine - 400mg - Tablet	10x10	129,599	≥2 years	Brawn	Retendered	
					Micro Labs Limited		
					SCOTT-EDIL Pharmacia Limited		
					Humanwell		
33	Ciprofloxacin - 250mg - Tablet	10x10	59,374	≥2 years	Brawn	Cancelled	
					Micro Labs Limited		
					SCOTT-EDIL Pharmacia Limited		
					Macleods Pharmaceuticals Ltd		
					Reyoung pharmaceutical Co.Ltd		
					Humanwell		
36	Clotrimazole - 500mg - Tablet (Vaginal)	6	3,776	≥2 years	Kusum healthcare	Retendered	
					Universal Corporation Ltd		
40	Dexamethasone - 0.5mg - Tablet	10x10	239,030	≥2 years	Acme Lab	Successful	
					Leben lab	Suspended by EFDA	
					MEDICAMEN BIOTECH LTD	Price incompetency	
					Brawn	Price incompetency	
41	Dextromethorphan Hydro bromide - 15mg/5ml - syrup	125mL	636,127	≥2 years	Cachet	Unit unresponsive	
					SCOTT-EDIL Pharmacia Limited	Successful	
					Universal Corporation Ltd	Unit unresponsive	
					Leben lab	Suspended by EFDA	
42	Dextrose - 40% in 20ml - Intravenous Infusion	50	122,717	≥2 years	Aculife Healthcare	Not submitted valid EFDA registration certificate	
					Reyoung pharmaceutical Co.Ltd	Not submitted valid EFDA registration certificate	
					Humanwell	Price incompetency	
					Amanta Healthcare Ltd	Successful	
43	Dimenhydrinate - 50mg - Tablet	10x10	18,180	≥2 years	No bidder	Cancelled	



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Ethiopian Pharmaceuticals Supply Agency (EPSA)

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Reasons for Unsuccessful Bidders

S/N	EPSA's Requirement				Supplier	Reason for unsuccessfulness	Remark
	Description	Unit	Quantity	Shelf-life			
49	Erythromycin Stearate - 500mg – Tablet	10x10	51,899	≥2 years	Brawn	Cancelled	
					Macleods Pharmaceuticals Ltd		
					Micro Labs Limited		
					SCOTT-EDIL Pharmacia Limited		
					Universal Corporation Ltd		
50	Ferric Ammonium Citrate+ Folic Acid + Cyanocobalamin+ Cupric sulfate + Manganese sulfate -	100mL	96,546	≥2 years	SCOTT-EDIL Pharmacia Limited	Cancelled	
52	Ferrous Sulfate - 75mg/0.6ml - Oral Drop	30mL	10,214	≥2 years	Rise Import & Export	Retendered	
53	Fluconazole - 200mg – Tablet	10x10	23,435	≥2 years	Humanwell	Not submitted valid EFDA MA certificate	submitted outdated SRA
					Macleods Pharmaceuticals Ltd	Not submitted valid SRA/GMP waiver/CE/US FDA	
					Rise Import & Export	Not submitted valid SRA/GMP waiver/CE/US FDA	
					Universal Corporation Ltd.	Not submitted valid SRA/GMP waiver/CE/US FDA	
					Kusum healthcare	Not submitted valid SRA/GMP waiver/CE/US FDA	
					FDC limited	Successful	
59	Guaifenesin - 100mg/5ml – Syrup	100mL	143,228	≥2 years	Humanwell	Cancelled	
					SCOTT-EDIL Pharmacia Limited		
64	Ibuprofen - 400mg – Tablet	10x10	519,350	≥2 years	Brawn	Not submitted valid SRA/GMP waiver/CE/US FDA	
					Macleods Pharmaceuticals Ltd	Outdated SRA certificate, Not submitted GMP waiver/CE/US FDA	
					Milan Laboratories pvt.ltd	Successful	
					Micro Labs Limited	Not submitted valid SRA/GMP waiver/CE/US FDA	
					SCOTT-EDIL Pharmacia Limited	Not submitted valid SRA/GMP waiver/CE/US FDA	
					Umedica laboratories PVT.LTD	Outdated EFDA registration certificate, Not submitted valid SRA/GMP waiver/CE/US FDA	
					MEDICAMEN BIOTECH LTD	Price incompetency	
					Reyoung pharmaceutical Co.Ltd	Not submitted valid SRA/GMP waiver/CE/US FDA	
					Sandoz d.d.	Price incompetency	
					Leben lab	Suspended by EFDA	
CSPC Ouyi	Not submitted valid SRA/GMP waiver/CE/US FDA						
65	Ichthammol - 10% - Topical Ointment	20gm	78,458	≥2 years	No bidder	Cancelled	
66	Indomethacin - 25mg – Capsule	10x10	175,205	≥2 years	Humanwell	Retendered	
					Micro Labs Limited		
					SCOTT-EDIL Pharmacia Limited		
					MEDICAMEN BIOTECH LTD		
					Leben lab		
					Hetero labs		



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Ethiopian Pharmaceuticals Supply Agency (EPSA)

Tender No ICB/PSA6/RDF-R/PH/06/20

Reasons for Unsuccessful Bidders

S/N	EPSA's Requirement				Supplier	Reason for unsuccessfulness	Remark
	Description	Unit	Quantity	Shelf-life			
70	Mebendazole - 100mg/5ml - Oral Suspension	30mL	405,224	≥2 years	Ciron	Not submitted valid EFDA registration certificate	
					SCOTT-EDIL Pharmacia Limited	Not submitted valid EFDA registration certificate	
					Unique pharmaceutical Laboratories	Successful	
					Leben lab	Suspended by EFDA	
					Kilitch drugs	Not submitted valid EFDA registration certificate	
73	Metoclopramide - 10mg - Tablet	10x10	79,651	≥2 years	Humanwell	Retendered	
					Leben lab		
					SCOTT-EDIL Pharmacia Limited		
76	Metronidazole - 250mg – Capsule	100x10	119,579	≥2 years	Humanwell	Successful	
					Micro Labs Limited	Not submitted valid EFDA registration certificate	
84	Paracetamol - 500mg – Tablet	100x10	171,351	≥2 years	Rise Import & Export	Not submitted valid EFDA registration certificate	
					CSPC Ouyi	Not submitted valid EFDA registration certificate	
					IPCA Laboratories	Not submitted valid EFDA registration certificate	
					Milan Laboratories pvt.ltd	Successful	
					Micro Labs Limited	Not submitted valid EFDA registration certificate	
					SCOTT-EDIL Pharmacia Limited	Not submitted valid EFDA registration certificate	
					Macleods Pharmaceuticals Ltd	Not submitted valid EFDA registration certificate	
					Reyoung pharmaceutical Co.Ltd	Not submitted valid EFDA registration certificate	
					Leben lab	Suspended by EFDA	
					Humanwell	Price incompetency	
87	Phenobarbitone (Phenobarbital) - 100mg - Tablet	100x10	45,642	≥2 years	Humanwell Pharmaceutical Ethiopia PLC	Successful	
					Verve Human Care Laboratories	Not submitted valid EFDA registration certificate	
88	Phenobarbitone (Phenobarbital) - 30mg - Tablet	1000	12,466	≥2 years	Humanwell Pharmaceutical Ethiopia PLC	Successful	
					Verve Human Care Laboratories	Not submitted valid EFDA registration certificate	
90	Piperazine Citrate - 700mg/5ml – Elixir	29mL	133,031	≥2 years	No bidder	Cancelled	
91	Prednisolone - 5 mg – Tablet	100x10	23,018	≥2 years	Acme Lab	Price incompetency	
					Leben lab	Suspended by EFDA	
					Brawn	Successful	
92	Promethazine HCL - 25mg – Tablet	100x10	6,576	≥2 years	Leben lab	Cancelled	
					Macleods Pharmaceuticals Ltd		
95	Ranitidine - 150mg – Tablet	10x10	15,409	≥2 years	Brawn	Cancelled	
					Macleods Pharmaceuticals Ltd		
96	Salbutamol (Albuterol) - 2mg – Tablet	10x10	57,730	≥2 years	Leben lab	Retendered	
					Humanwell		
100	Sodium Stibogluconate - 33% W/V - Injection	100mL	1,915	≥2 years	No bidder	Cancelled	
106	Tetracaine - 0.5% - Eye Drop	10mL	8,537	≥2 years	Sunways (India)PVT.LTD	Cancelled	
107	Theophylline + Ephedrine - (120mg + 11mg) - Tablet	100x10	12,754	≥2 years	No bidder	Cancelled	



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Tender No ICB/PSA6/RDF-R/PH/06/20

Reasons for Unsuccessful Bidders

S/N	EPSA's Requirement				Supplier	Reason for unsuccessfulness	Remark
	Description	Unit	Quantity	Shelf-life			
110	Water For Injection - 10ml - Injection	100	36,847	≥2 years	Aculife Healthcare	Retendered	
					Humanwell		
					Reyoung pharmaceutical Co.Ltd		
					Amanta		
					CSPC Ouyi		
113	Zinc Oxide 15% Cream	20gm	125,424	≥2 years	Mission Pharma A/S	Cancelled	
					Galentic		
116	Mesna - 400mg - injection	Vial	2,340	≥2 years	Neon Laboratories Limited, India	Retendered	
117	Amitriptyline - 25mg - tablet	25x10	147,125	≥2 years	APF	Retendered	
					Micro Labs Limited		
					Rise Import & Export		
					Macleods Pharmaceuticals Ltd		
					Leben lab		
122	Cytarabine - 500mg/25ml in 25ml Vial - Injection	Each	40,350	≥2 years	Intas pharmaceuticals	Cancelled	
					Naprod Life Sciences Private Limited		
					Neon Laboratories Limited, India		
					The SAY Pharma Drug store LLC		

N.B: EFDA- Ethiopian Food and Drug Authority, MA- Market Authorization, FSC- Free Sale Certificate

