

ቀን 20 APR 2023
Date
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Ref. No. EPISA/06/772/01

TO: All Participants of Tender no. ICB/FW/EPISA6/GF-HAPCO/NFMIII/ARV/OI/PH/03/22



Dear Sirs,

Ref: Re-evaluation Tender Result

Re-assessment of the above captioned tender is now finalized and please find the attached award list.

Any question related to the assessment could be forwarded to Pharmaceutical Supply Agency (EPISA) Director General Office from April 20, 2023, to April 27, 2023 8:30AM - 12 :30 PM and 1:30 PM- 5:30 PM.

With Best Regards,

ENC:3 page

CC

- Director General
- Deputy Director General /Inbound Logistic/
- Pharmaceuticals Procurement Team/Program/
- Quantification & Market Shipping Directorate
- Archive

EPISA



Company Name:
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Ethiopian Pharmaceuticals Supply Agency

Document No: OF/TM/ HO-14

Effective date : 21/01/2022

Rev. No.: 1

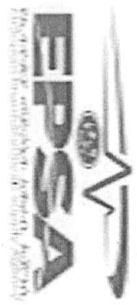
Official winner list of tender No.: C/B/FW/EP/SA/6/GF-HA/PCO/NF/MIII/AR/V/OU/PH/03/22

Ser NO	Description	unit	Quantity	No of bidders to be awarded	Winner		Country	Currency	Unit FOB price	allocated volume	Payment Term	Port of shipment	Delivery Time	Remark
					Supplier	Country								
1	Abacavir (ABC) - 300mg - Tablet	60	396800	2	Mylian Laboratories Limited	India	USD	6.10	238,080.00	L/C	Mumbai	Within 60-90 days after L/C opening date	winner price	
					Aurobindo Pharma Limited	India	USD	6.90	158,720.00	L/C	Hyderabad	Within 60-90 days after L/C opening date	2 nd least price	
					Mylian Laboratories Ltd	India	USD	5.4000	218,616.00	L/C	Mumbai	Within 60-90 days after L/C opening date	winner price	
2	Abacavir (ABC) + Lamivudine (3TC) - (120mg + 60mg) - Tablet	60	364360	2	Cipla Limited	India	USD	6.25	145,744.00	L/C	Mumbai	Within 60-90 days after L/C opening date	2 nd winner	
4	Azatanavir (ATV) + Ritonavir (RTV) - (300mg + 600mg) - Tablet	30	1183316	3	Hetro Labs Limited	India	USD	41	24,141.00	L/C	Mumbai	Within 60-90 days after L/C opening date	winner price	
					Mylian Laboratories Limited	India	USD	42	16,094.00	L/C	Mumbai	Within 60-90 days after L/C opening date	2 nd least price	
					Shanghai Desano Bio-pharmaceutical Co Ltd	China	USD	1.27	275,428.20	L/C	Shanghai	Within 60-90 days after L/C opening date	winner price	
5	Dolutegravir (DTG) - 50mg - Tablet	30	459,047	2	Macleods Pharmaceuticals Ltd	India	USD	1.6	183,618.80	L/C	Mumbai	Within 60-90 days after L/C opening date	2 nd least price	
6	Efavirenz (EFV) - 600mg - Tablet	30	125,972	1	Micro Labs Limited	India	USD	2.395	All	L/C	Mumbai	Within 60-90 days after L/C opening date	winner price	
9	Lamivudine (3TC) - 150mg - Tablet	60	396,335	2	Micro Labs Limited	India	USD	1.69	237,801.00	L/C	Mumbai	Within 60-90 days after L/C opening date	winner price	
					Macleods Pharmaceuticals Ltd	India	USD	1.93	158,534.00	L/C	Mumbai	Within 60-90 days after L/C opening date	2 nd least price	
10	Lamivudine (3TC) + Dolutegravir (DTG) + Tenofovir (TDF) - (300mg + 50mg + 300mg) - Tablet	30		3	Macleods Pharmaceuticals Ltd	India	USD	3.58	1,532,095.80	L/C	Mumbai	Within 60-90 days after L/C opening date	winner price	
					Mylian Laboratories Limited	India	USD	3.75	638,373.25	L/C	Mumbai	Within 60-90 days after L/C opening date	2 nd least price	
					Laurus Labs Limited	India	USD	3.78	383,023.95	L/C	Mumbai - sea /Hyderabad - Air	Within 60-90 days after L/C opening date	3 rd least price	
11	Lamivudine + Tenofovir - (300mg + 300mg) - Tablet	30	777174	3	Macleods Pharmaceuticals Ltd	India	USD	2.71	466,304.40	L/C	Mumbai	Within 60-90 days after L/C opening date	winner price	
					Mylian Laboratories Limited	India	USD	2.75	194,293.50	L/C	Mumbai	Within 60-90 days after L/C opening date	2 nd least price	
					Hetro Labs Limited	India	USD	2.900	116,576.10	L/C	Mumbai	Within 60-90 days after L/C opening date	3 rd least price	
12	Lamivudine + Zidovudine - (150mg + 300mg) - Tablet	60	906,337	3	Shanghai Desano Bio-pharmaceutical Co Ltd	China	USD	4.400	543,802.20	L/C	Shanghai	Within 60-90 days after L/C opening date	winner price	
					Micro Labs Limited	India	USD	5.270	226,584.25	L/C	Mumbai	Within 60-90 days after L/C opening date	2 nd least price	
					Hetro Labs Limited	India	USD	5.330	135,950.55	L/C	Mumbai	Within 60-90 days after L/C opening date	3 rd least price	
13	Lamivudine + Zidovudine - (30mg + 60mg) - Tablet	60	145565	1	Mylian Laboratories Limited	India	USD	1.700	145,565.00	L/C	Mumbai	Within 60-90 days after L/C opening date	winner price	
14	Lopinavir + Ritonavir - (100mg + 25mg) - Tablet	120	7146	2	Mylian Laboratories Limited	India	USD	16.10	102,059.00	L/C	Mumbai	Within 60-90 days after L/C opening date	winner price	
15	Lopinavir + Ritonavir - (200mg + 50mg) - Tablet	120	170098	2	Aurobindo Pharma Limited	India	USD	16.20	68,039.00	L/C	Hyderabad	Within 60-90 days after L/C opening date	2 nd least price	
16	Lopinavir + Ritonavir - (40mg + 10mg) - Capsule	120	25661	1	Mylian Laboratories Limited	India	USD	17.5	All	L/C	Mumbai	Within 60-90 days after L/C opening date	winner price	
17	Ritonavir (RTV) - 100mg - Tablet	30	101356	2	Hetro Labs Limited	India	USD	7.00	60,814.00	L/C	Mumbai	Within 60-90 days after L/C opening date	winner price	
19					Mylian Laboratories Limited	India	USD	7.15	40,542.00	L/C	Mumbai	Within 60-90 days after L/C opening date	2 nd least price	

Cancelled

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OF for Winner list OF/TM/HO-14, 21/01/2022



Company Name:
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 Ethiopian Pharmaceuticals Supply Agency

Document No: OF/TM/HO-17

Title:
 Reasons for Rejection

Effective date : 13/09/2019

Rev. No.: 0

Page 1 of 1

Tender no: ICB/FW/EPSCA6/GF-HAPCO/FMIII/ARV/O/PH/03/22

Item No	Product Description	Name of competitor suppliers	Status	Reason of unsuccessfulness	Remark
1	Abacavir (ABC) - 300mg - Tablet	Victory Global Pharma FZC	Unsuccessful	Price incompetence	
		Hetro Labs Limited	Unsuccessful	Price incompetence	
4	Atazanavir (ATV) + Ritonavir (RTV) - (300mg +100mg) - Tablet			Cancelled	
5	Darunavir (DRV) - 600mg - Tablet	Cipla Limited	Unsuccessful	Price incompetence	
		Emure Pharmaceuticals LTD	Unsuccessful	Price incompetence	
		Aurobindo Pharma Limited	Unsuccessful	Price incompetence	
		Mylan Laboratories Limited	Unsuccessful	Price incompetence	
		Cipla Limited	Unsuccessful	Price incompetence	
		Hetro Labs Limited	Unsuccessful	Price incompetence	
		Laumus Labs Limited	Unsuccessful	Price incompetence	
		Micro Labs Limited	Unsuccessful	Price incompetence	
		Victory Global Pharma FZC	Unsuccessful	Price incompetence	
9	Elavirenz (EFV) - 600mg - Tablet	Aurobindo Pharma Limited	Unsuccessful	Price incompetence	
		Macleods Pharmaceuticals Ltd	Unsuccessful	Price incompetence	
		Mylan Laboratories Limited	Unsuccessful	Price incompetence	
		Victory Global Pharma FZC	Unsuccessful	Price incompetence	
		Celltron Inc	Unsuccessful	Submitted bid bond is not counter guarantee (swift message)	
		Emure Pharmaceuticals LTD	Unsuccessful	Price incompetence	
		APL Healthcare Limited	Unsuccessful	Not in GF latest version of prequalification of ARV manufacturer/ supplier list	
		Cipla Limited	Unsuccessful	Price incompetence	
		Hetro Labs Limited	Unsuccessful	Due low performance	
		Lupin Ltd	Unsuccessful	Price incompetence	
		Shanghai Desano Bio-pharmaceutical Co.Ltd	Unsuccessful	Price incompetence	
		Victory Global Pharma FZC	Unsuccessful	Price incompetence	
		Cipla Limited	Unsuccessful	Price incompetence	
		Lupin Ltd	Unsuccessful	Price incompetence	
		Micro Labs Limited	Unsuccessful	Price incompetence	
		Cipla Limited	Unsuccessful	Price incompetence	
		Macleods Pharmaceuticals Ltd	Unsuccessful	Price incompetence	
		Mylan Laboratories Limited	Unsuccessful	Price incompetence	
		Victory Global Pharma FZC	Unsuccessful	Price incompetence	
		Cipla Limited	Unsuccessful	Price incompetence	
		Micro Labs Limited	Unsuccessful	Price incompetence	
11	Lamivudine (3TC) + Didanosine (DDI) + Zalcitabine (ZDV) - (300mg + 300mg) - Tablet				
		Cipla Limited	Unsuccessful	Price incompetence	
		Hetro Labs Limited	Unsuccessful	Price incompetence	
		Lupin Ltd	Unsuccessful	Price incompetence	
		Shanghai Desano Bio-pharmaceutical Co.Ltd	Unsuccessful	Price incompetence	
		Victory Global Pharma FZC	Unsuccessful	Price incompetence	
		Cipla Limited	Unsuccessful	Price incompetence	
		Lupin Ltd	Unsuccessful	Price incompetence	
		Micro Labs Limited	Unsuccessful	Price incompetence	
		Cipla Limited	Unsuccessful	Price incompetence	
		Macleods Pharmaceuticals Ltd	Unsuccessful	Price incompetence	
		Mylan Laboratories Limited	Unsuccessful	Price incompetence	
		Victory Global Pharma FZC	Unsuccessful	Price incompetence	
		Cipla Limited	Unsuccessful	Price incompetence	
		Micro Labs Limited	Unsuccessful	Price incompetence	
12	Lamivudine + Tenofovir - (300mg + 300mg) - Tablet				
		Cipla Limited	Unsuccessful	Price incompetence	
		Lupin Ltd	Unsuccessful	Price incompetence	
		Micro Labs Limited	Unsuccessful	Price incompetence	
		Cipla Limited	Unsuccessful	Price incompetence	
		Macleods Pharmaceuticals Ltd	Unsuccessful	Price incompetence	
		Mylan Laboratories Limited	Unsuccessful	Price incompetence	
		Victory Global Pharma FZC	Unsuccessful	Price incompetence	
		Cipla Limited	Unsuccessful	Price incompetence	
		Micro Labs Limited	Unsuccessful	Price incompetence	
13	Lamivudine + Zidovudine - (150mg + 300mg) - Tablet				
		Victory Global Pharma FZC	Unsuccessful	Price incompetence	
		Cipla Limited	Unsuccessful	Price incompetence	
		Micro Labs Limited	Unsuccessful	Price incompetence	
14	Lamivudine + Zidovudine - (30mg + 60mg) - Tablet				
		Cipla Limited	Unsuccessful	Price incompetence	
		Micro Labs Limited	Unsuccessful	Price incompetence	

		Cancelled					
15	Lopinavir + Ritonavir - (100mg + 25mg) - Tablet	Laurus Labs Limited	Unsuccessful	Price incompetence			
		Cipla Limited	Unsuccessful	Price incompetence			
		Hetro Labs Limited	Unsuccessful	Price incompetence			
		Macleods Pharmaceuticals Ltd	Unsuccessful	Price incompetence			
16	Lopinavir + Ritonavir - (200mg + 50mg) - Tablet						
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OF for Reasons
for Rejection
OF/TM/HO-15, 0,
13/09/2019