

**TO: All Participants of Tender no ICB/Framework/EPSS6/RDF-R/PH/06/23**

Dear Sirs,

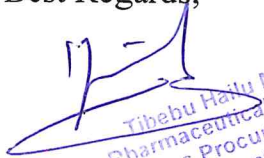
**Ref: 2<sup>nd</sup> Partial Tender Result**

Assessment of the above captioned tender is now partially finalized and please find the attached award list.

Any question related to the assessment could be forwarded to Ethiopian Pharmaceutical Supply Service (EPSS) Director General Office from February 21, 2024 to February 27, 2024 8:30AM -12 :30 PM and 1:30 PM- 5:30 PM.

Moreover, bidder with 2<sup>nd</sup> least price kindly requested to submit your consent confirmation letter until February 27, 2024 to supply the allocated quantity with winner price. The one who fails to do so could be considered as unwilling to accept.

With Best Regards,



Tibebe Hailu Mogessie  
Pharmaceuticals & Medical  
Supplies Procurement Tender  
Management Directorate  
P/Director



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CC

- Director General
- Deputy Director General /Inbound Logistic/
- Pharmaceuticals Procurement Team/RDF/
- Quantification & Market Shipping Directorate
- Archive

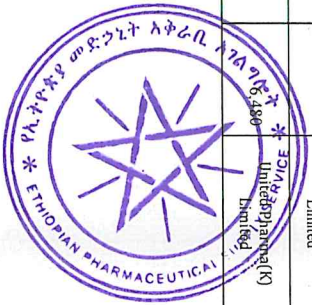
EPSS



|                                  |  |
|----------------------------------|--|
| Company Name:                    | የኢትዮጵያ የጥቅም አቅርቦት አገልግሎት<br>Ethiopian Pharmaceuticals Supply Service |
| Document No:                     | OF/JM/ HO-16   |
| Title:                           | Effective date : 21/01/2022  |
| 2nd partial Proposal Winner list | Rev. No.: 01   |
|                                  | Page 1 of 1  |

Official winner list of Tender No: ICB/Framework/EPSS6/RDF-R/PH/06/23

|    |  |                    |        |   |       |      |        |          |   |  |   |                             |
|----|--|--------------------|--------|---|-------|------|--------|----------|---|--|---|-----------------------------|
| 6  | Azacitidine - 100mg in vial - Powder for Injection (Lyophilized) | Each               | 6,264  | Tanama International FZ-LLC             | India | USD  | 30.00  | All      | UnConfirmed irrevocable Letter of credit at sight | Hyderabad  | Within 60-90 days after LC opening date                                 | Winning price               |
|    |  | 10x3               |        | Tenama International FZ-LLC             | India | USD  | 6.30   | 26,478   | UnConfirmed irrevocable Letter of credit at sight | New Delhi Port   | Within 60-90 days after LC opening date                                 |                             |
| 10 | Capecitabine - 500mg - Tablet                                    | 10x3               | 44,130 | RISE GLOBAL GMBH                        | India | USD  | 6.38   | 17,652   | UnConfirmed irrevocable Letter of credit at sight | Hyderabad  | Within 60-90 days after LC opening date                                 | 2 <sup>nd</sup> least price |
|    |  | Each               | 17,280 | United Pharma(K) Limited                | India | USD  | 4.000  | 10,368   | UnConfirmed irrevocable Letter of credit at sight | Mumbai   | Within 90 days after LC opening date                                    | Winning price               |
| 15 | Cyclophosphamide - 200mg in Vial - Powder for injection          | vial of 200mg(1yo) |        | Neon Laboratories Limited               | India | EURO | 12.00  | 6,912    | UnConfirmed irrevocable Letter of credit at sight | Mumbai<br>airport/Nhava sheva sea port   | Within Three months after receipt of L/C                                | 2 <sup>nd</sup> least price |
|    |  | Each               | 12,096 | Venus Remedies Limited                  | India | USD  | 1.6200 | 7,257.60 | UnConfirmed irrevocable Letter of credit at sight | FOB Delhi  | 60-90 Days  | Winning price               |
| 18 | Cytarabine - 100mg/5ml in 5ml Ampoule - Injection                | 10x3               |        | United Pharma(K) Limited                | India | USD  | 1.9000 | 161.28   | UnConfirmed irrevocable Letter of credit at sight | Mumbai   | Within 90 days after LC opening date                                    | 2 <sup>nd</sup> least price |
|    |  | Each               | 1,584  | Khandelwal Laboratories Private Limited | India | USD  | 65.00  | All      | UnConfirmed irrevocable Letter of credit at sight | Mumbai   | Within 60 days ex-mumbai from the date of receipt PO and confirmed L/C. | Winning price               |
| 22 | Etioposide - 50mg - Capsule                                      | 10*10              | 20,088 | Inras Pharmaceuticals Ltd,Corporate.    | India | USD  | 49.90  | All      | UnConfirmed irrevocable Letter of credit at sight | Mumbai<br>By<br>air:Ahmedabad,Gujar at,India & by sea: Nhava sheva sea port, Mumbai,Maharashtra, India | Within 60-90 days after L/C opening date                                | Winning price               |
| 29 | Hydroxyurea (Hydroxycarbamide) - 500mg - Tablet                  | 10*10              | 4,638  | Khandelwal Laboratories Private Limited | India | USD  | 7.00   | 2,783    | UnConfirmed irrevocable Letter of credit at sight | Mumbai   | Within 60 days ex-mumbai from the date of receipt PO and confirmed L/C. | Winning price               |
|    |  | 100                |        | RISE GLOBAL GMBH                        | India | USD  | 9.90   | 1,855    | UnConfirmed irrevocable Letter of credit at sight | New Delhi Port   | Within 60-90 days after LC opening date                                 | 2 <sup>nd</sup> least price |
| 31 | Intrathecal cytarabine - 50mg - Injection                        | Each               | 1,728  | United Pharma(K) Limited                | India | USD  | 9.90   | All      | UnConfirmed irrevocable Letter of credit at sight | Mumbai   | Within 90 days after LC opening date                                    | Winning price               |
| 33 | Intrathecal Methotrexate - 50mg - Powder for Injection           | Each               |        | United Pharma(K) Limited                | India | USD  | 14.9   | All      | UnConfirmed irrevocable Letter of credit at sight | Mumbai   | Within 90 days after LC opening date                                    | Winning price               |



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Official winner list of Tender No: ICB/Framework/EPSS6/RDF-R/PH/06/23

|    |   |                  |        |                                |          |      |        |        |   |                    |  |                             |
|----|---|------------------|--------|--------------------------------|----------|------|--------|--------|---|--------------------|--|-----------------------------|
| 39 | Methotrexate - 500mg/20ml - Powder for injection            | Each             | 18,144 | TheDose Pharma private Limited | India    | USD  | 5.04   | 10,886 | UnConfirmed irrevocable Letter of credit at sight | Hyderabad          | Within 60- 90 days after LC opening date | Winning Price               |
|    |   | Vial of 5ml      |        |                                |          |      |        |        |   |                    |  |                             |
| 40 | Methotrexate - 5mg - Tablet                                 | 10*10            | 2,808  | Neon Laboratories Limited      | India    | EURO | 22.00  | All    | UnConfirmed irrevocable Letter of credit at sight | Mumbai             | Within Three months after receipt of L/C | Winning price               |
|    |   | 2*10             |        |                                |          |      |        |        |   |                    |  |                             |
| 42 | Ondansetron - 8mg - Tablet                                  | 10*10            | 10433  | Sansheng Pharmaceutical PLC    | Ethiopia | ETB  | 260.00 | 4,173  | UnConfirmed irrevocable Letter of credit at sight | NA                 | EPSS delivery schedule                   | 2 <sup>nd</sup> least price |
|    |   | 5 Ampoule of 5ml |        |                                |          |      |        |        |   |                    |  |                             |
| 61 | Iron Sucrose - 100mg/5ml - Injection                        | 5 Ampoule of 5ml | 15525  | Neon Laboratories Limited      | India    | EURO | 6.00   | All    | UnConfirmed irrevocable Letter of credit at sight | Mumbai             | Within Three months after receipt of L/C | Winning price               |
| 62 | Methyl prednisolone Sodium Succinate - 500mg - Injection    | Vial             | 2145   | Neon Laboratories Limited      | India    | EURO | 6.00   | All    | UnConfirmed irrevocable Letter of credit at sight | Mumbai             | Within Three months after receipt of L/C | Winning price               |
| 63 | Methyl prednisolone Sodium Succinate for Injection 1gm/vial | Vial             | 1980   | Neon Laboratories Limited      | India    | EURO | 9.00   | All    | UnConfirmed irrevocable Letter of credit at sight | Mumbai             | Within Three months after receipt of L/C | Winning price               |
| 65 | Sodium Bicarbonate - 8.4%w/v in 25ml ampoule - Injection    | 25ml ampoule     | 1188   | Neon Laboratories Limited      | India    | EURO | 1.30   | All    | UnConfirmed irrevocable Letter of credit at sight | Mumbai             | Within Three months after receipt of L/C | Winning price               |
| 66 | Tacrolimus - 0.5mg - Capsule                                | 60 caps          | 17,250 | Missionpharma AS               | India    | USD  | 10.00  | All    | UnConfirmed irrevocable Letter of credit at sight | Nhava sheva,Mumbai | Within 70 days after LC opening          | Winning price               |
| 67 | Tacrolimus - 1mg - Capsule                                  | 60 caps          | 27,600 | Missionpharma AS               | India    | USD  | 13.50  | All    | UnConfirmed irrevocable Letter of credit at sight | Nhava sheva,Mumbai | Within 70 days after LC opening          | Winning price               |

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| Company Name:                    | የኢትዮጵያ ጠድጋጎት አቆራቢ አገልግሎት                 | Document No: OF/TM/HO-17    |             |
|                                  | Ethiopian Pharmaceuticals Supply Service | Effective date : 21/01/2022 |             |
| Title:                           |  | Rev.No.:01                  | Page 1 of 1 |
| 2nd partial Reason for rejection |  |                             |             |

Reason of unsuccessfulness for tender No. ICB/Framework/EPSS6/RDF-R/PH/06/23 is illustrated as below.

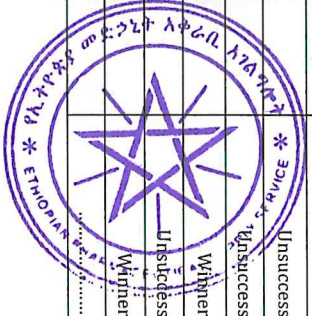
| Items number | Product Description  | Name of competitor suppliers            | Status       | reason of unsuccessfulness(if it is unsuccessful) | Remark |
|--------------|--|---|--------------|---|--------|
| 6            | Azacitidine - 100mg in vial - Powder for Injection (Lyophilized) | RISE GLOBAL GMBH                        | Unsuccessful | No submitted Valid EFDA registration Certificate  |        |
|              |  | TherDose Pharma Private Limited         | Unsuccessful | No submitted Valid EFDA registration Certificate  |        |
|              |  | Tenama International FZ-LLC             | Winner       | .....   |        |
|              |  | United Pharma (K) Limited               | Unsuccessful | No submitted Valid EFDA registration Certificate  |        |
|              |  | Venus Remedies Limited                  | Unsuccessful | No submitted Valid EFDA registration Certificate  |        |
|              |  | AqVida GmbH                             | Unsuccessful | No submitted Valid EFDA registration Certificate  |        |
|              |  | AUROBINDO PHARMA LTD                    | Unsuccessful | No submitted Valid EFDA registration Certificate  |        |
|              |  | Hetro Labs Limited                      | Unsuccessful | No submitted Valid EFDA registration Certificate  |        |
|              |  | Intas Pharmaceuticals Ltd,Corporate.    | Unsuccessful | No submitted Valid EFDA registration Certificate  |        |
|              |  | Khandelwal Laboratories Private Limited | Unsuccessful | No submitted Valid EFDA registration Certificate  |        |
| 10           | Capecitabine - 500mg - Tablet                                    | Neon Laboratories Limited               | Unsuccessful | No submitted Valid EFDA registration Certificate  |        |
|              |  | RISE GLOBAL GMBH                        | .....        | Price incompetence                                |        |
|              |  | Tenama International FZ-LLC             | Winner       | .....   |        |
|              |  | TherDose Pharma Private Limited         | Unsuccessful | No submitted Valid EFDA registration Certificate  |        |
|              |  | United Pharma (K) Limited               | Unsuccessful | No submitted Valid EFDA registration Certificate  |        |
| 15           | Cyclophosphamide - 200mg in Vial - Powder for Injection          | United Pharma (K) Limited               | Winner       | .....   |        |
|              |  | Neon Laboratories Limited               | .....        | Price incompetence                                |        |





Reason of unsuccessfulness for tender No ICB/Framework/EPSS6/RDF-R/PH/06/23 is illustrated as below.

| Items number | Product Description                                    | Name of competitor suppliers            | Status       | reason of unsuccessfulness(if it is unsuccessful) | Remark |
|--------------|--|---|--------------|---|--------|
| 18           | Cytarabine - 100mg/5ml in 5ml Ampoule - Injection      | Hetro Labs Limited                      | Unsuccessful | No submitted Valid EFDA GMP certificate           |        |
|              |  | Neon Laboratories Limited               | Unsuccessful | out of EPSS specification                         |        |
|              |  | United Pharma (K) Limited               | .....        | No submitted Valid EFDA GMP certificate           |        |
|              |  | Venus Remedies Limited                  | Winner       | .....   |        |
|              |  | VHB MEDI SCIENCES LIMITED               | Unsuccessful | No submitted Valid EFDA GMP certificate           |        |
| 22           | Etoposide - 50mg - Capsule                             | Khandelwal Laboratories Private Limited | Winner       | .....   |        |
|              |  | Neon Laboratories Limited               | Unsuccessful | No submitted Valid EFDA registration Certificate  |        |
|              |  | RISE GLOBAL GMBH                        | Unsuccessful | No submitted Valid EFDA registration Certificate  |        |
| 24           | Filgrastim - 300mcg/0.5ml in 0.5ml Ampoule - Injection | Inas Pharmaceuticals Ltd,Corporate.     | Winner       | .....   |        |
|              |  | Novartis Pharma Services AG             | Unsuccessful | No submitted Valid EFDA registration Certificate  |        |
| 29           | Hydroxyurea (Hydroxycarbamide) - 500mg - Tablet        | Khandelwal Laboratories Private Limited | Winner       | .....   |        |
|              |  | Neon Laboratories Limited               | Unsuccessful | No submitted Valid EFDA registration Certificate  |        |
|              |  | RISE GLOBAL GMBH                        | .....        | Price incompetence                                |        |
|              |  | United Pharma (K) Limited               | Unsuccessful | No submitted Valid EFDA registration Certificate  |        |
| 31           | Intrathecal cytarabine - 50mg - Injection              | United Pharma (K) Limited               | Winner       | .....   |        |
| 33           | Intrathecal Methotrexate - 50mg - Powder for Injection | United Pharma (K) Limited               | Winner       | .....   |        |
|              |  | Hetro Labs Limited                      | Unsuccessful | No submitted Valid EFDA GMP certificate           |        |
|              |  | Neon Laboratories Limited               | Unsuccessful | out of EPSS specification                         |        |
|              |  | TherDose Pharma Private Limited         | Winner       | .....   |        |
| 39           | Methotrexate - 500mg/20ml - Powder for injection       | United Pharma (K) Limited               | .....        | Price incompetence                                |        |
|              |  | Venus Remedies Limited                  | Unsuccessful | out of EPSS specification                         |        |
|              |  | VHB MEDI SCIENCES LIMITED               | Unsuccessful | out of EPSS specification                         |        |
|              |  | Neon Laboratories Limited               | Winner       | .....   |        |
|              |  | RISE GLOBAL GMBH                        | Unsuccessful | out of EPSS specification                         |        |
| 40           | Methotrexate - 5mg - Tablet                            | AUROBINDO PHARMA LTD                    | Winner       | .....   |        |
|              |  | Sansheng Pharmaceutical PLC             | Unsuccessful | Price incompetence                                |        |
| 42           | Ondansetron - 8mg - Tablet                             |   |              |   |        |



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Reason of unsuccessfulness for tender No. ICB/Framework/EPSS6/RDF-R/PH/06/23 is illustrated as below.

| Items number | Product Description   | Name of competitor suppliers | Status       | reason of unsuccessfulness(if it is unsuccessful) | Remark |
|--------------|---|------------------------------|--------------|---|--------|
| 61           | Iron Sucrose - 100mg/5ml - Injection                        | Neon Laboratories Limited    | Winner       | .....   |        |
| 62           | Methyl prednisolone Sodium Succinate - 500mg - Injection    | Neon Laboratories Limited    | Winner       | .....   |        |
| 63           | Methyl prednisolone Sodium Succinate for Injection 1gm/vial | Neon Laboratories Limited    | Winner       | .....   |        |
| 65           | Sodium Bicarbonate - 8.4%w/v in 25ml ampoule - Injection    | Neon Laboratories Limited    | Winner       | .....   |        |
| 66           | Tacrolimus - 0.5mg - Capsule                                | Durbin PLC                   | Unsuccessful | No submitted Valid EFDA GMP certificate           |        |
|              |   | Missionpharma A/S            | Winner       | .....   |        |
|              |   | Neon Laboratories Limited    | Unsuccessful | No submitted Valid EFDA GMP certificate           |        |
| 67           | Tacrolimus - 1mg - Capsule                                  | Durbin PLC                   | Unsuccessful | No submitted Valid EFDA GMP certificate           |        |
|              |   | Missionpharma A/S            | Winner       | .....   |        |
|              |   | Neon Laboratories Limited    | Unsuccessful | No submitted Valid EFDA GMP certificate           |        |

